TILIXIOATA

BRIDGING THE DATA GAP MARCH 2023



THINK DATA: BRIDGING THE DATA GAP

SARAH CALDERÓN CEO

CELIA FUMANAL INNOVATION DIRECTOR



Welcome to the March report, where we bring you the latest updates on the streaming industry. This month, we have noticed some interesting trends across the five analysed countries. All-in-all, Germany, France, and Spain are raising their viewing data to the detriment of US productions, with local and European films making it to the top of the list. Drama is the undebatable leader in France, mainly when based on books.

Spain continues to lose streams, with North American content being impacted prominently. Although this may positively impact other platforms in the short run, we haven't noticed any significant growth for Amazon or HBO Max share yet. However, what has indeed grown this month has been the category of nonoriginal Spanish dramas, which have been for sure the main characters, with a significant portion of the most popular titles being acquisitions from Mediaset or National Television. Meanwhile, Italy is experiencing a renaissance, with local productions breaking records and achieving outstanding numbers. The extra boost came from Prime Video's Original IP, "LOL", which we cover on France's Hot Title since it contributed to new viewing share records in both Italy and France. In the UK, the top ten rankings show a close competition between Netflix and Amazon, with equal representation from both platforms.

Meanwhile, a key European protagonist of the report continues to be: "All Quiet on the Western Front" which is silently becoming one of the most extended shelf-life of European titles we've ever witnessed, with over six months at the top of the charts. Our past reports usually show that films that made it to the Oscar shortlist did not achieve translating their buzz into a significant number of streams. However, "All Quiet on the Western Front" has broken down the big indifference spell that Netflix's primary audience showed to movie award contenders.

Another exception we've spotted is how some local awards such as Los Goya in Spain have had a positive effect on nominated movies, especially on Amazon, with local titles like "Objetos" or "En los Márgenes". A common denominator of all these three titles is that they somehow play with Thriller and Action elements. It was also the case of award-and-streaming-toppers like "Athena". Can we say Netflix audience is award-friendly (only) when certain characteristics also match their favourite genres? Check our German hot title of the month to reflect further on this.

A big question mark is how all this will keep evolving with the new shifts turning HBOMAX into just MAX.

Recently, Warner Bros. Discovery launched revamped MAX in the US with a new mandate that will be extended in the rest of the operating countries: MAX is targeting families, including children. Variety echoed the major endeavour the new platform must overcome to establish itself as the family favourite. Despite owning popular kids' characters, animation, and brands such as "Looney Tunes," DC superheroes, Hanna-Barbera characters, and Cartoon Network, Max's share of the kid's streaming audience has trailed far behind Netflix and Disney+. From next month onwards, we will keep analysing the evolution of HBO Max and also include series data for Disney+ across the five markets.

Come along with us as we delve deeper into the realm of streaming consumption.

We trust that this report proves to be enlightening and engaging for your perusal.

Follow us. Your gut feeling is learning from data,

Your analysts,

Celia Fumanal and Sarah Calderón



THE PRESS SAY ABOUT US

44 The Film Agency's new analytical product, Think Data: Bridging The Data Gap, aims to empower independent content creators by giving them access to European streaming data.

SCREENDAILY

An absolute must independent analysis for industry professionals. Think data offers **valuable** information to understand the trends in SVOD consumption, the positioning of platforms at European level and reliable key indicators about the popularity of genre and contents.

BUSINESS INSIDER

44 In order to analyse **consumption trends**, Think Data focuses on the country of origin and the genre of the titles, as well as whether viewership happens in or outside the home.

EL PAIS

These reports will allow subscribers to **analyse** the market with ease, as they will take a close look at indie titles, the most iconic genres and European content.



Think data will provide data analytical reports regarding the subscription video on demand (SVOD) viewership in different strategical countries.



At last there will be data of **the streamer services** thanks to Think Data.



WHAT IS SODA HOW WE DO WHAT WE DO...

In 2019, Digital i developed SoDA, our new SVOD viewing measurement system, starting with the biggest SVOD service in the world, Netflix. In 2020 we built upon the success of the project by launching measurement of Amazon Prime Video.

Much like TV audience measurement systems across the world, SoDA is a sample based system, however, our methodology is unique in the sense that it collects accurate viewing data that comes directly from the accounts of a fully managed panel.

The data we use is passively collected, meaning zero human error. Our methodology also means that we capture viewing across all devices (including the TV set) and also viewing to content that is recorded and viewed offline.

We are currently collecting this data from a sample of over 6250 accounts, this data is then processed through our system and weights are applied to make the viewing data representative of the subscriber bases in each territory. Our sampling methodologies hove been verified by leading statisticians and are statistically robust.

The data allows us to interrogate SVOD viewing in great detail, including analysing total consumption, the lifecycle of content, binge viewing, series loyalty and much more.

The data is available through our online dashboard system which allows users to login and directly access and interrogate SVOD data with unprecedented flexibility.

The data is available in the following territories - UK, France, Germany, Spain and Italy.

All use of Digital i SoDA data in the press should be attributed as - Digital i - SoDA

Digital i's SVOD Measurement System SoDA



THE COST OF BEING RELEVANT

BY ELENA NEIRA



For years it seemed that Netflix's free bar would never end. The company actively encouraged users through their official network accounts to "show your love by sharing an account". As a result, accessing the service for a minimal cost, or even for free, became commonplace for over 100 million households worldwide. But they didn't seem to care.

Netflix strategically provided the service with a clear objective: to establish a strong presence in households. There is no better way to foster customer loyalty than through ongoing engagement with the platform. By offering access at a low cost or even for free, Netflix generated countless hours of viewing and sparked extensive conversations around its programs. This global resonance proved to be invaluable. The combination of simultaneous releases, global distribution, and widespread consumption lay behind the initial success of Netflix Originals. The inherent need to share one's emotional connection with a series or movie became the company's most effective marketing campaign.

User posts, reviews, memes, and interactions from official accounts, which often adopted a fan-like persona, played a crucial role in spreading the word. Everything changed when the onset of the economic crisis compelled platforms to reevaluate their financial standing and prioritize profit generation. Netflix, the entertainment powerhouse, recognized the vulnerability of its position. Unlike its competitors with diversified revenue streams, Netflix relied solely on its streaming business. Wall Street grew concerned when the company reported its second decline in subscribers last year. With the growth trajectory in question, Netflix understood the importance of exploring alternative revenue streams, including advertising, and making each subscriber more profitable. The era of the free ride had to come to an end.

Netflix's crackdown on shared accounts, which now requires users to sign up for individual profiles or pay to grant access to members outside the household, has been a necessary move to maintain investor confidence. In the medium term, it could boost the company's financials. However, it comes at a price. This change will likely result in a decline in Netflix's viewership shares, as, in practice, even though more people will be paying, fewer people will be watching. In the initial months, this shift appears to be benefiting competing services that, for now, have not implemented similar measures and have become a fertile ground for dissatisfied customers frustrated with Netflix's actions in Los Gatos.

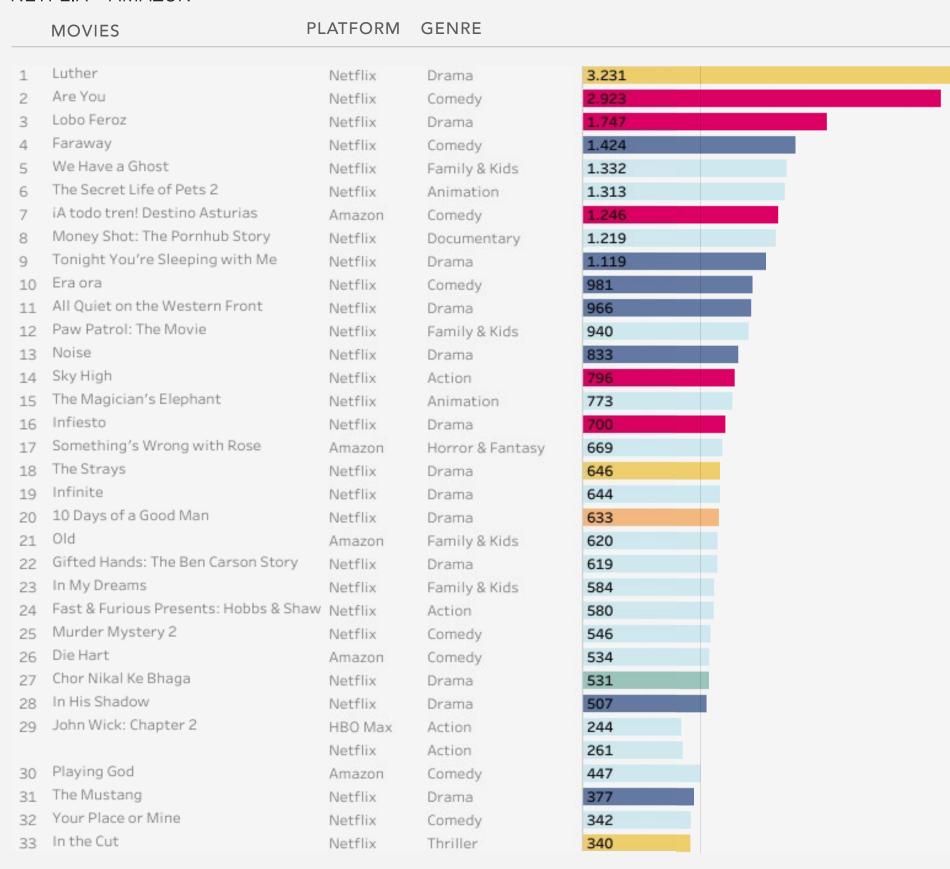
The major question is whether, in the long run, it will be advantageous for Netflix to make people pay at the expense of relinquishing the web of popularity that was provided by freeloading users.

> **Elena Neira** La Otra Pantalla | Guest Analyst of the Month

SPAIN 100 MOVIES | OVERVIEW

TOTAL STREAMS BY MOVIE

NETFLIX - AMAZON



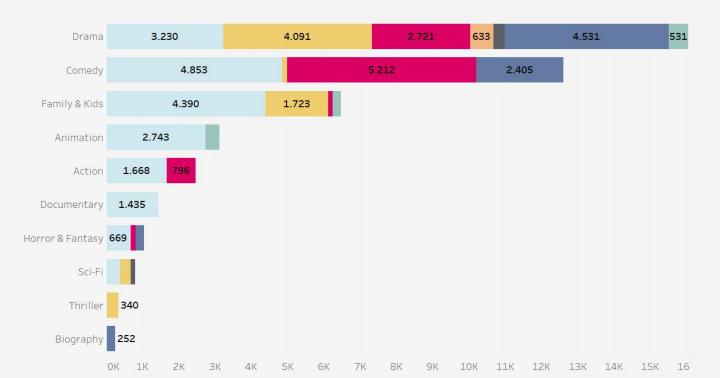
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 33/100 - See complete chart here streams (.000)

PRODUCTION COUNTRIES: Usa & Canada Europe Spain Asia UK Latam Other

STREAMS KEEP PLUMMETING. SPAIN REPORTS HALF OF THE STREAMS THAN A YEAR AGO

In December 2022, the Spanish Top #100 collected 91.2 million views in the movie market. Now, in March 2023, the same Top 100 gathers only half of those streams, with 44.4 million views. This is not affecting European or local content, but rather USA & Canada. North American productions have tumbled down and have only gotten 44%, despite having 52% of the catalogue. It's the only production zone that has been affected by the drop in streams in the Spanish market. With only 19.3 million views accumulated, North American content is very close to its worst performance here, which was 18.8 million views back in February 2022.

ANIMATION & ACTION PERFORM BETTER THAN THE AVERAGE

Animation is growing mainly due to the success of the four-year-old film "The Secret Life of Pets 2" and the brand-new original "The Magician's Elephant". "Sky High" (796K), a movie that has been consistently popular since its premiere in 2020, has raised Action's views and sneaked into the Top 10 Most Streamed Global Movies in the last week of March, collecting 2,880,000 hours according to Netflix. The film is a production of Vaca Films with the participation of RTVE, Movistar+, and Telemadrid, and has received support from the ICAA.

SPAIN 100 MOVIES | EUROPEAN FOCUS

LOCAL AND EUROPEAN MOVIES IN THE TOP 100

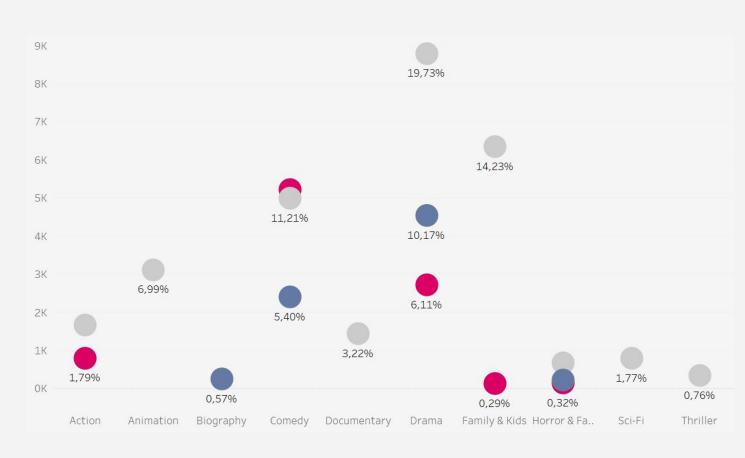
NETFLIX - AMAZON

	MOVIES	PLATFORM		POSITION	GENRE
1	Are You	Netflix	ES	2	Comedy
2	Lobo Feroz	Netflix	ES	3	Drama
3	Faraway	Netflix	DE	4	Comedy
4	iA todo tren! Destino Astu.	Amazon	ES	1	Comedy
5	Tonight You're Sleeping w	Netflix	PO	8	Drama
6	Era ora	Netflix	IT	9	Comedy
7	All Quiet on the Western F	Netflix	DE	10	Drama
8	Noise	Netflix	BE	12	Drama
9	Sky High	Netflix	ES	13	Action
10	Infiesto	Netflix	ES	15	Drama
11	In His Shadow	Netflix	FR	24	Drama
12	The Mustang	Netflix	FR	25	Drama
13	The Ninth	Amazon	RU	6	Drama
14	Adiós	Netflix	ES	34	Drama
15	La pasajera	Amazon	ES	9	Comedy
16	Johnny	Netflix	PO	38	Biography

SHOWING 16/25 - See complete chart here

CONTRIBUTION OF LOCAL & EUROPEAN MOVIES TO TOTAL STREAMS

NETFLIX - AMAZON



NUMBER OF TITLES BY GENRES

NETFLIX - AMAZON

GENRE EU SPAIN

Action 1

Biography 1

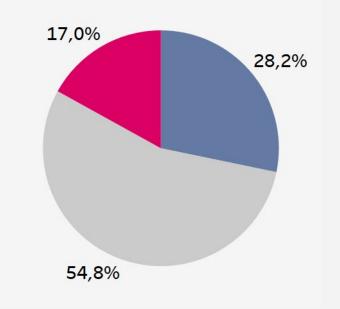
Comedy 2 7

Drama 8 3

Family & Kids 1

Horror & Fantasy 1

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe Spain Others

TWO SPANISH MOVIES SNEAK INTO THE GLOBAL TOP #3

Spanish origin productions have collected slightly fewer streams than last month but still account for more than one-fifth of the total. The most popular Spanish movie, with 2.9 million views, and the second most popular movie overall has been the original rom-com "Are You", produced by Zeta Studios and surprisingly directed by Alauda Ruiz de Azúa, the director of "Cinco Lobitos". In the Global chart, "Lobo Feroz", a Spanish adaptation of the 2013 Israeli film "Big Bad Wolves", has taken the #3 position. Filmax distributed the film theatrically in Spain.

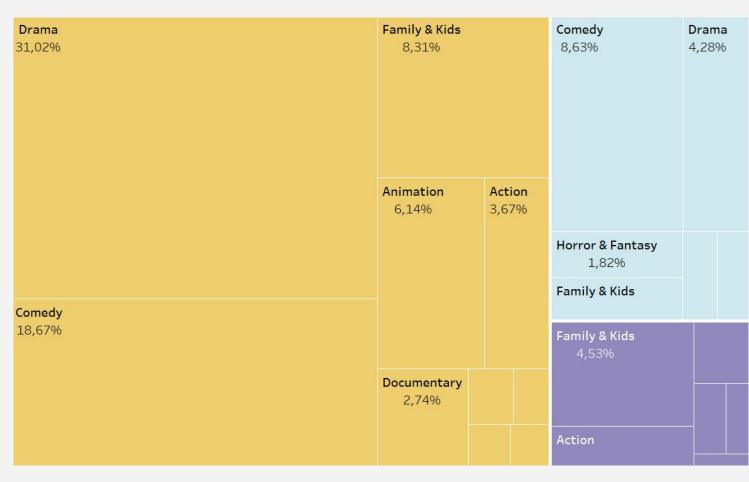
CENTRAL EUROPEAN FILMS GAINED PROMINENCE THIS MONTH

German streams have experienced a boost thanks to "Faraway", a movie that has been praised for its natural main character and has collected 1.4 million views. The Oscar effect has also worked for "All Quiet on the Western Front", a movie that already did well upon its premiere but has continued to gain views. Special shoutout to the Polish fever of this month, "Tonight You're Sleeping with Me", which has collected 1.1M views. A year ago, Poland was not in the streaming game, and now it seems to collect streams with several and diverse productions across all markets.

SPAIN 100 MOVIES | SVOD PLATFORMS

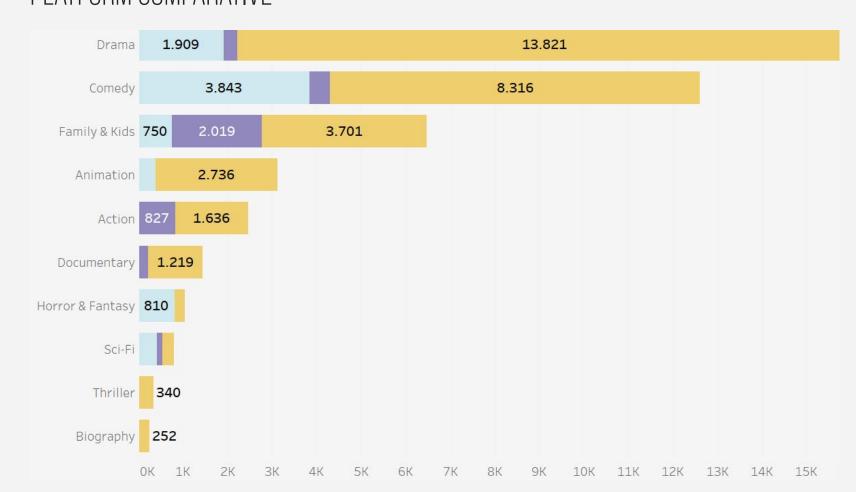
MOST WATCHED GENRES

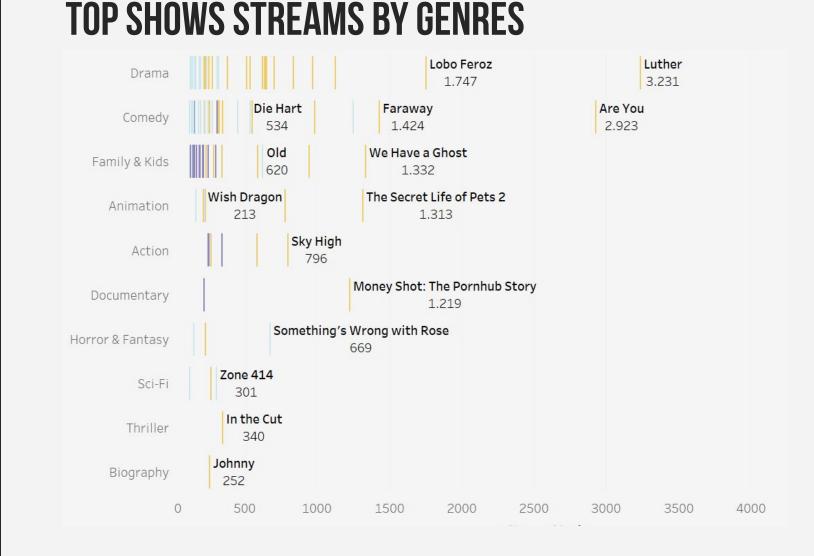
SHARE BY PLATFORM



TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE





NETFLIX'S MARKET SHARE DROPS IN ITS SPANISH KINGDOM

The drop in streams and the entrance of HBO in the charts are making Netflix shrink every month. Netflix's share has gone down to 73%, losing 10 percent of its share since December 2022, when new price policies and account-sharing measures were announced and HBO was included.

Amazon has captured an 18.2% share with remarkable performances such as that of "¡A todo tren! Destino Asturias", the Spanish comedy film directed by Santiago Segura which stars Segura himself along with the stand-up comedian Leo Harlem. The film is a remake of the French film "Attention au départ!". "La Pasajera", a Persons Films, La Dalia Films, SG Producciones, and Eye Slice Pictures production that also received support from the Gobierno de Navarra, did 272K, a good performance in the Prime Video scope.

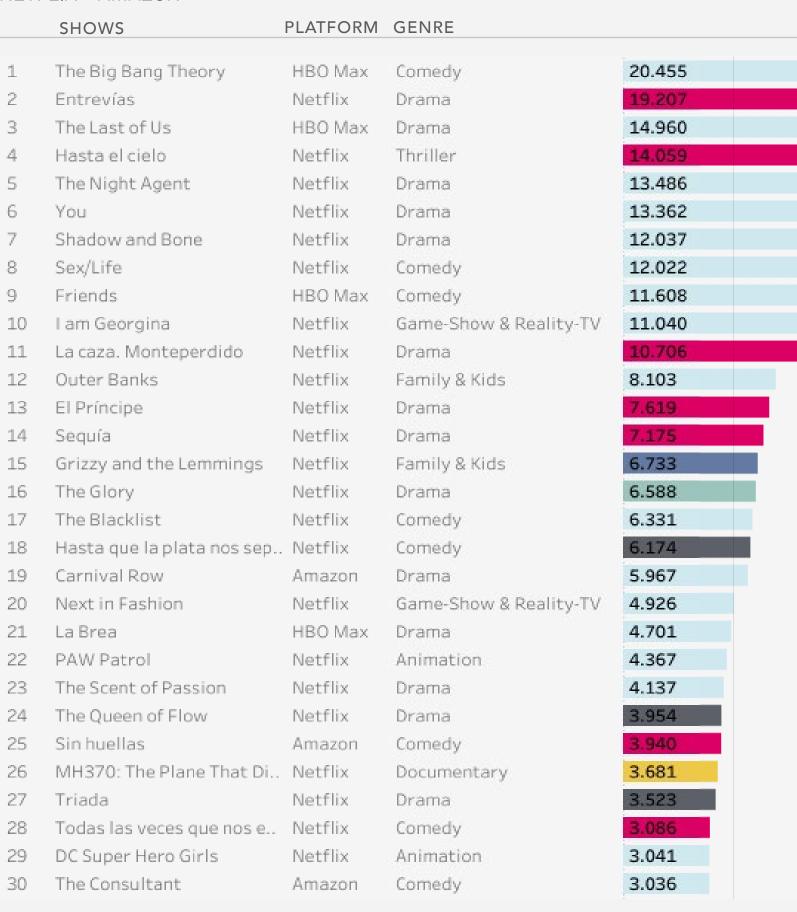
This month, HBO Max captured an 8.85% share but did not manage to place any European content in the Top #100. This high share for the platform is mainly achieved thanks to the American content John Wick saga, "Shazam!" and "Black Adam".

SPAIN 100 SHOWS | OVERVIEW

TOTAL STREAMS BY SHOW

SHOWING 30/64 - See complete chart here

NETFLIX - AMAZON



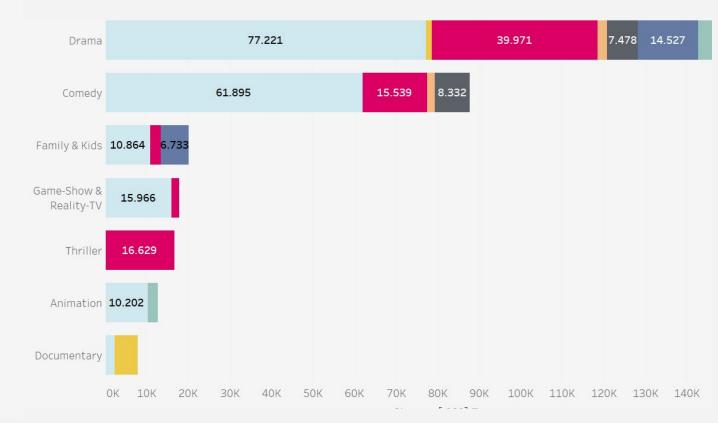
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



streams (.000)

PRODUCTION COUNTRIES: Usa & Canada Europe Spain Asia UK Latam Other

NON-ORIGINAL SPANISH DRAMAS ARE THE MAIN CHARACTERS THIS MONTH

From the more than 140 million views Drama shows have collected this month, Spain has gathered 40 million of them. The second season of "Entrevías" secured the #2 position in our monthly Top and got also into the Official Netflix Global Top 10 for two weeks in March, as well as season 1. This series is a co-production between Mediaset España and Alea Media. It initially premiered on Telecinco, then, it debuted on Netflix in May 2022, just when the show ended on Telecinco. Now, the second season has first premiered on Netflix. Since its premiere on the platform in May 2022, the show has accumulated 71 million views, showcasing its remarkable success in the Spanish market.

"La Caza. Monteperdido" is another Drama that originally premiered on TV and is now enjoying a second life on Netflix. Produced by DLO Magnolia for Televisión Española, the show was broadcast from 2019 to 2023. Although all seasons are available on the RTVE+ platform, the show has managed to attract 10.7 million streams on Netflix.

SPAIN 100 SHOWS | EUROPEAN FOCUS

LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

	SHOWS		PLATFORM		POSITION	GENRE				
1	Entrevías	2	Netflix	ES	1	Drama	15.254			
		1	Netflix	ES	18	Drama	3.952			
2	Hasta el cielo	1	Netflix	ES	2	Thriller	14.059			
3	La caza. Monteperdido	2	Netflix	ES	15	Drama	4.303			
		1	Netflix	ES	10	Drama	6.403			
4	El Príncipe	2	Netflix	ES	23	Drama	3.414			
		1	Netflix	ES	16	Drama	4.205			
5	Sequía	1	Netflix	ES	7	Drama	7.175			
6	Grizzy and the Lemmings	2	Netflix	FR	27	Family & Kids	2.858			
		1	Netflix	FR	20	Family & Kids	3.875			
7	Sin huellas	1	Amazon	ES	2	Comedy	3.940			
8	Todas las veces que nos e	1	Netflix	ES	24	Comedy	3.086			
9	Lidia Poët	1	Netflix	IT	26	Drama	2.862			
10	Poor Devil	1	нво Мах	ES	2	Comedy	2.754			
11	O daskalos	1	Netflix	GR	30	Drama	2.618			
12	La chica de nieve	1	Netflix	ES	31	Thriller	2.569			
13	La que se avecina	13	Amazon	ES	7	Comedy	1.396			

SHOWING 13/19 - See complete chart here

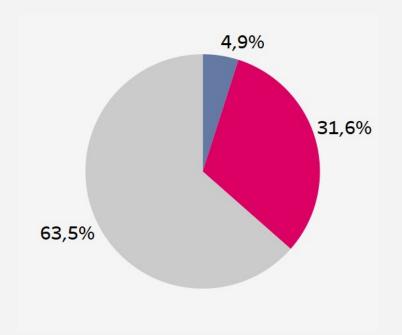
CONTRIBUTION OF LOCAL & EUROPEAN SHOWS TO TOTAL STREAMS



NUMBER OF TITLES BY GENRES



CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe Spain Others

SPANISHTITLES RULETHEEUROPEAN CHARTS

Only eleven days after the release of Daniel Calparsoro's film "Hasta el Cielo" in theatres, Netflix announced that it had commissioned a television series sequel to the film. And we understand why such a hurry and commitment. Robberies, class conflicts, forbidden loves, violence... Don't you think there is a pretty solid parallelism between "La Casa de Papel" and "Hasta el Cielo"?

This show is directed and scripted by the same people from the movie, Daniel Calparsoro y Jorge Guerricaechevarría. It stayed for three weeks on the Top #10 Non-English Shows during the month of March. In Spain, it has collected 14M views.

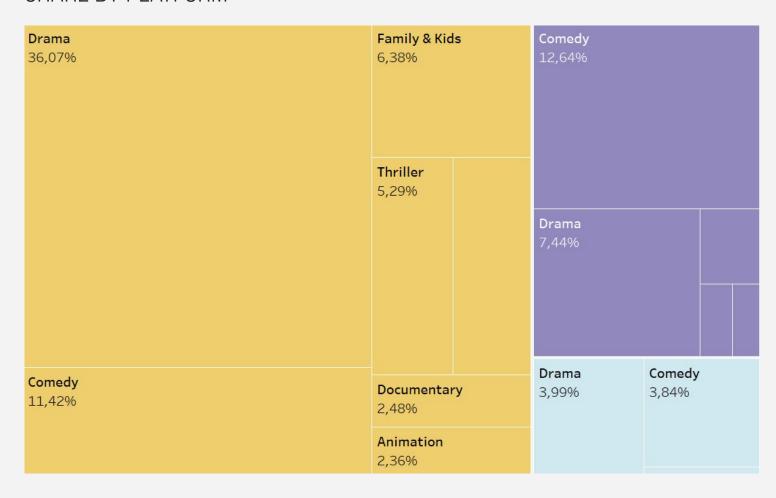
Taking the fourth position in the European charts is "El Príncipe", one of Telecinco's most triumphant productions in recent years. Produced by Mediaset in collaboration with Plano a Plano, the show is accumulating 7.6 million views. In the fifth position is "Sequía," a Spanish-Portuguese thriller television series produced jointly by Radiotelevisión Española (RTVE) and Rádio e Televisão de Portugal (RTP), in collaboration with Atlantia Media and Coral Europa.

Did you notice too? A great deal of the most popular titles of this month are co-produced by Mediaset or the Spanish National Television. A rising trend in France and Spain is to find key synergies between both types of television and increase audience reach, production value and cultural influence. Go and check last month's Spanish Hot Title if you want to know more about the relationship between the local audiovisual industry and public funding.

SPAIN 100 SHOWS | SVOD PLATFORMS

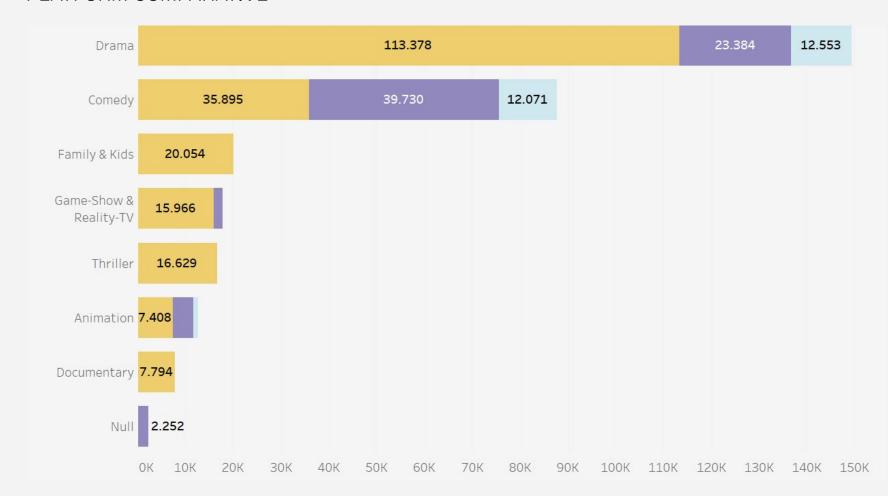
MOST WATCHED GENRES

SHARE BY PLATFORM

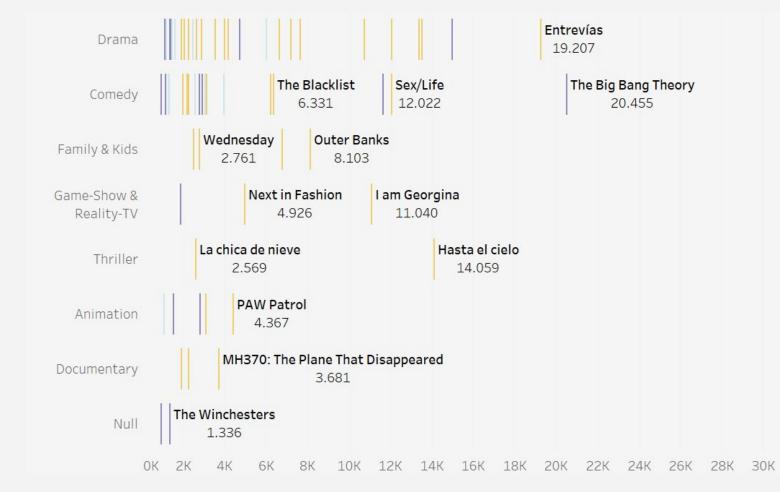


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP SHOWS STREAMS BY GENRES



OTT: Amazon Netflix HBO Max

HBOMAX DOMINATES TOPPOSITIONS ESTABLISHING AS THE SECOND FORCE IN SPAIN

Content stored in HBO Max claimed the top positions with two classic sitcoms and the highly anticipated HBO Original series "The Last of Us," which made a significant impact on the industry earlier this year. These achievements propelled HBO Max to account for 23% of the total shows streams. Like in other territories, HBO MAX didn't spare cash in their street marketing actions in Spain for this show.

On the e-commerce platform side, "Sin huellas", a Zeta Studios production and "Escándalo, relato de una obsesión", another Alea Media and Mediaset España production, have also performed very well. "Carnival Row", "The Consultant" and "Daisy Jones & The Six" are some of the most notable contributors to that 8% of share that Amazon has achieved.

HOT CONTENT IN ITALY

LOLA RODRÍGUEZ DATA SPECIALIST

ZETA STUDIOS: THE SPANISH PRODUCTION COMPANY THAT SAW THE FUTURE

"Sin Huellas" as we have noted, has garnered almost 4 million views, positioning as the second most-watched show on Amazon, just behind the American series "Carnival Row". Interestingly, this is the first comedy that Amazon's platform has launched without the production involvement of its trusted business partner, Mediaset, which co-produced "La Que Se Avecina" and "El Pueblo". So, who produced this show? Zeta Studios, the same production company behind "Are You", the second most-watched movie in Spain for the month of February. What is Zeta Studios?

You may already be familiar with the company, primarily due to its most successful show,

"Elite" which has amassed over 294 million streams across all analysed markets. According to our data, it stands as the fourth most-watched European series of all time.

Zeta Studios has solidified its position as one of the most significant production companies in the streaming business in Spain. However, before becoming one of the most notable Spanish fiction factories in the local scene, Zeta Studios was not in a good position.

Zeta Studios, previously known as Zeta Audiovisual, was the remaining entity of Grupo Zeta under the ownership of Asensio Jr., following the majority sale of the media conglomerate to Prensa Ibérica in 2004. Now left alone, the company embarked on its path to becoming a key player in the industry. Zeta Studios made its mark in the early 2010s with successful Spanish productions like "Tres Metros Sobre el Cielo", "Tengo Ganas de Ti", and "Ahora o Nunca." However, it was until 2018, when the company's partnership with Netflix, led by Paco Ramos, that the business truly propelled forward. The result was the creation of "Elite" and since then, it has become evident that Asensio Jr. has learned to navigate the industry and maintain Zeta Studios' position as a key player, capitalising on the thriving state of the sector in Spain. They quickly understood the dynamics at stake.

How? By understanding streamers' needs and not limiting themselves to just one streaming company. Zeta Studios has engaged in co-productions with almost every major streaming platform in Spain. Notable examples include "García" for HBO Max, which premiered at the 55th edition of the Sitges Film Festival, "Reyes de la Noche" for Movistar+, "Días Mejores" "Sin Huellas" for Amazon Prime, and "Fuimos Canciones" or "Are You" for Netflix. Currently, they are also preparing "Red Flags" a teenage drama series exploring the topic of teenagers' sex lives, set to be released on Atresplayer Premium.

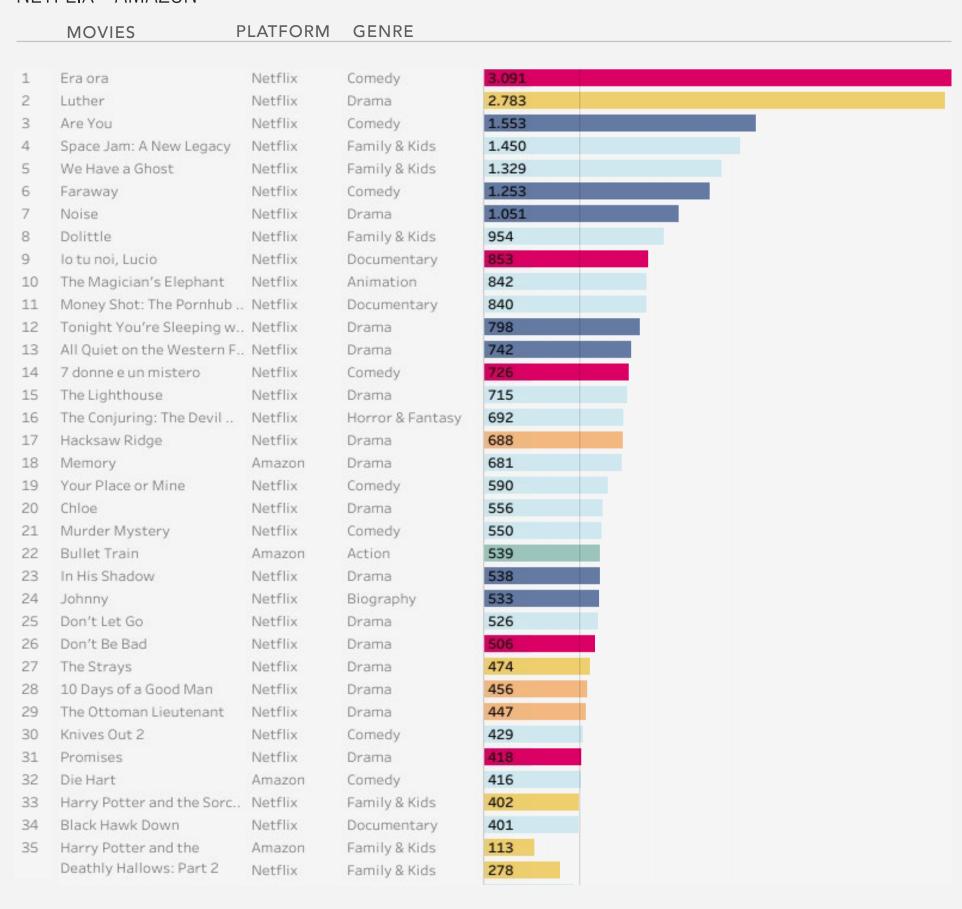
The production company has strategically positioned itself as a powerhouse in the Spanish streaming industry, leveraging successful partnerships with major platforms like Netflix, Amazon Prime, HBO Max, and Movistar+. Through its diverse range of co-productions and original content, Zeta Studios has showcased its ability to deliver engaging and popular shows that resonate with audiences globally, and particularly with the precious demographic for streamers: Young Adult. This approach has not only solidified its position as a key player in the Spanish market but has also demonstrated its understanding of the evolving dynamics of the global streaming landscape and opened wide the Spanish doors for streamers.



ITALY 100 MOVIES | OVERVIEW

TOTAL STREAMS BY MOVIE

NFTFI IX - AMA70N



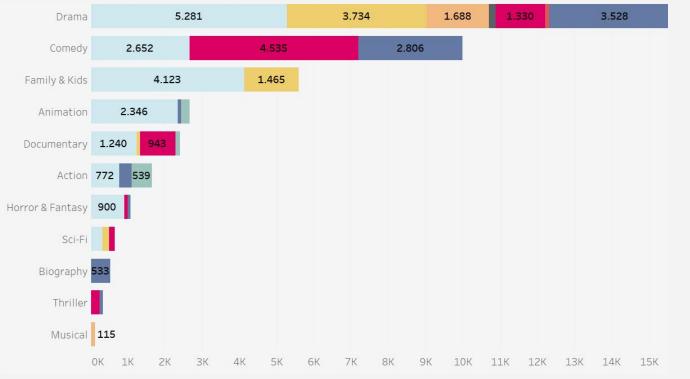
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



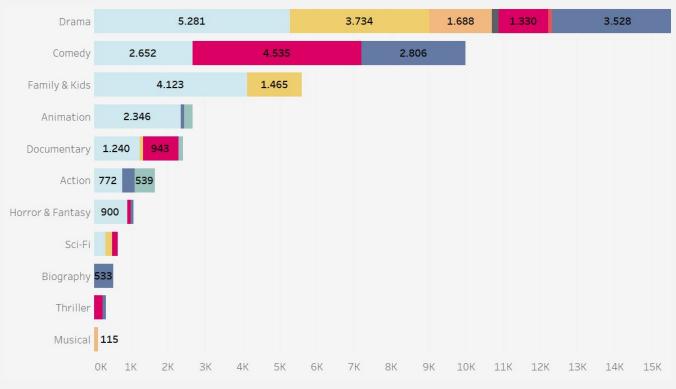
GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



streams (.000)

SHOWING 35/100 - See complete chart here



AMERICA LOOSENS UP DOMINANCE **EVERYWHERE**

With its ups & downs, American content has also been irregularly slowing down its streams, coming down to a 43% market share. This is a trend that we've observed in every analyzed market except for the UK. A quick glance at the charts will make you realize that less than half of Top #25 are American productions.

DOCUMENTARY, ANIMATION & ACTION RAISE TH EIR PRESENCE

Documentary experiences a peak share with 7.7%. 943K of those streams come from the local 2020 documentary "lo tu noi, Lucio", about the great singer-songwriter Lucio Battisti. Original "The Magician's Elephant" and "Bullet Train" are respectively blowing up Animation & Action streams this month.

UK RUNS UP THAT HILL BY BEING THE THRILLER PERFECTIONIST

The UK positions itself as the third largest production zone in terms of streaming demand this month, gathering a significant share of 13.42%. This is due to "Luther", a movie that follows a detective who breaks out of prison to hunt down a sadistic serial killer. Keeping in mind the success of "I Came By", is the UK a Thriller-Crime perfectionist?

ITALY 100 MOVIES | EUROPEAN FOCUS

LOCAL AND EUROPEAN SHOWS IN THE TOP 100

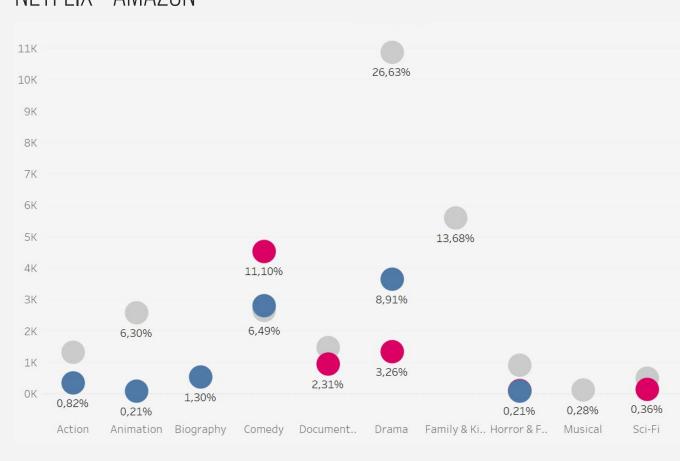
NETFLIX - AMAZON

	MOVIES	PLATFORM		POSITION	GENRE	
1	Era ora	Netflix	IT	1	Comedy	3.091
2	Are You	Netflix	ES	3	Comedy	1.553
3	Faraway	Netflix	DE	6	Comedy	1.253
4	Noise	Netflix	BE	7	Drama	1.051
5	lo tu noi, Lucio	Netflix	IT	9	Documentary	853
6	Tonight You're Sleeping w	Netflix	PO	12	Drama	798
7	All Quiet on the Western F	Netflix	DE	13	Drama	742
8	7 donne e un mistero	Netflix	IT	14	Comedy	726
9	In His Shadow	Netflix	FR	21	Drama	538
10	Johnny	Netflix	PO	22	Biography	533
11	Don't Be Bad	Netflix	IT	24	Drama	506
12	Promises	Netflix	IT	29	Drama	418
13	Tutti a bordo	Amazon	IT	4	Comedy	349
14	Black Crab	Netflix	SE	47	Action	245
15	I Am the Abyss	Netflix	IT	49	Thriller	244
16	Infiesto	Netflix	ES	50	Drama	242
17	Guests in the Villa	Amazon	IT	8	Drama	230

SHOWING 17/30 - See complete chart here

CONTRIBUTION OF LOCAL & EUROPEAN SHOWS TO TOTAL STREAMS

NETFLIX - AMAZON

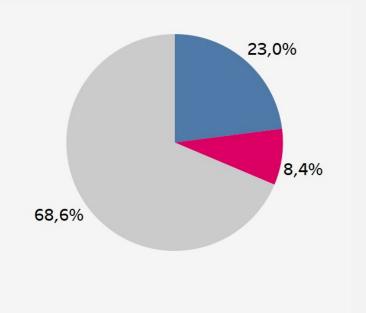


NUMBER OF TITLES BY GENRES

NETFLIX - AMAZON

GENRE	EU	ITALY
Action	2	
Animation	1	
Biography	1	
Comedy	2	6
Documentary		2
Drama	6	4
Horror & Fantasy	1	1
Sci-Fi		1
Thriller	1	1

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe Italy

ITALY MAINTAINS ITS HEALTHY NUMBERS

Local shares are keeping up with the outstanding numbers Italian films have been achieving in the last four months. They have gathered 17.85% of the total stream share, thanks mainly to "Era Ora," a time-traveling love story that has peaked as the number #1 most-played movie this month, with an outstanding figure of 3M views. "7 Donne e un Misterio" despite not achieving such marvelous peak numbers this month, has collected a total of 5.3 million streams since its premiere in December, showcasing its incredible longevity on the charts.

AN AFFECTIONATE MONTH FOR EUROPEAN MOVIES

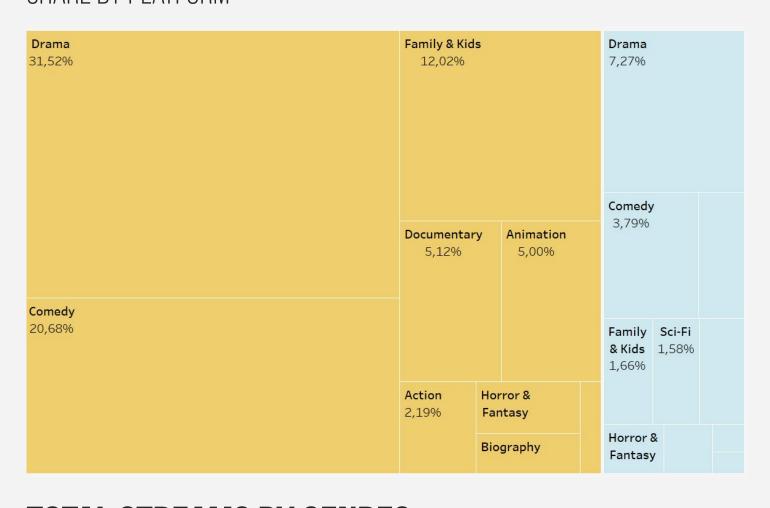
Cupid seems to have stayed a little bit longer on the Italian charts, bringing two original romantic comedies: the Spanish film "Are You" and a foreign-escape rom-com with an incredible main protagonist who's pushing 50, "Faraway."

Other European films worth highlighting include "Noise," a Belgian Netflix original movie, a slow-burn Mystery Drama, and two French movies: the fraternal tale "In His Shadow" and "The Operative" a flick that had its world premiere at Berlin in 2019. These two French films have collected respectively 538K and 156K streams.

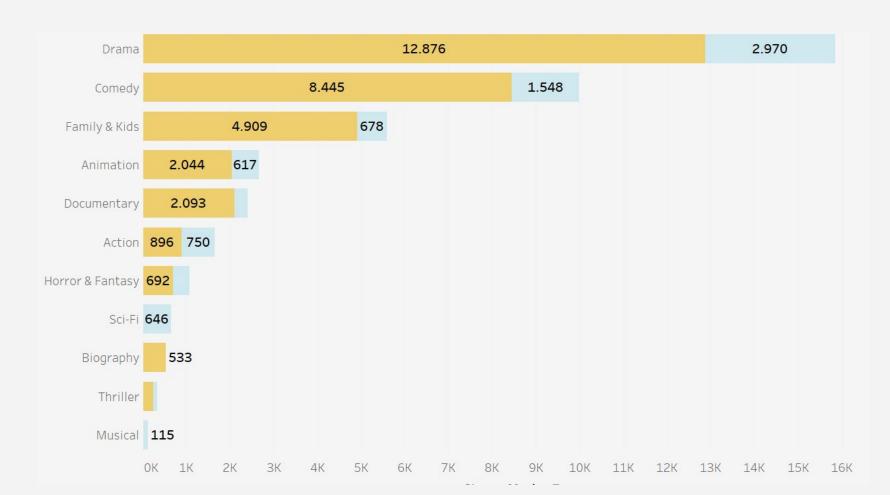
ITALY 100 MOVIES | SVOD PLATFORMS

MOST WATCHED GENRES

SHARE BY PLATFORM

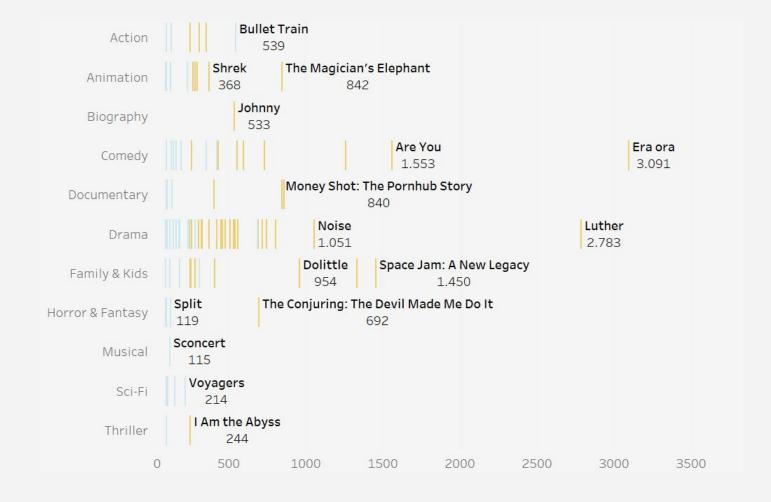


TOP SHOWS STREAMS BY GENRES



TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



Q1 OF 2023 ENDS UP WITH SUPERB FIGURES FOR AMAZON

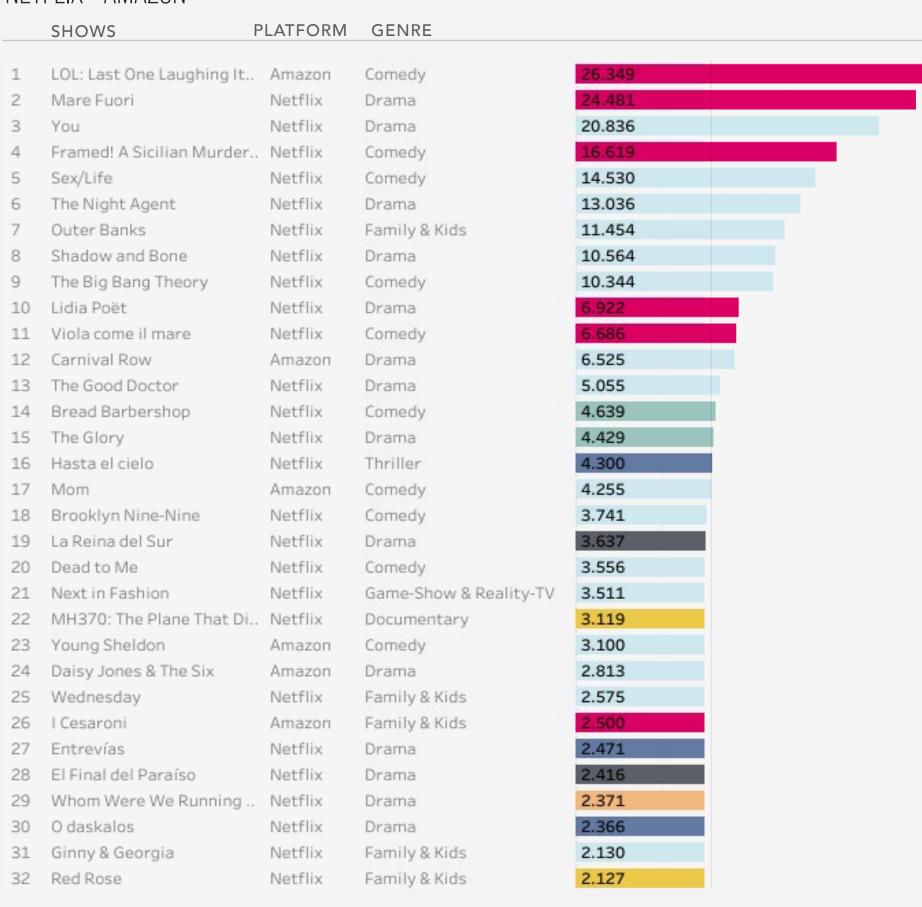
Amazon has had an amazing first quarter of the year, controlling now more than of total streams and positioning more key titles in the top grid. Most played movies are "Memory" (681K), a remake of the novel's previous adaptation, the Belgian film "The Alzheimer Case", an acquisition from Open Road Films; Brad Pitt's movie distributed by Sony Pictures Releasing "Bullet Train".

In position number #3 is "Die Hart", an Action-Comedy movie starring Kevin Hart, John Travolta y Jean Reno where Kevin Hart plays himself. The mix of Action and Comedy seems to be a European winning trend for streaming platforms, particularly with traditionally box-office bankable French actors.

ITALY 100 SHOWS | OVERVIEW

TOTAL STREAMS BY SHOW

NETFLIX - AMAZON



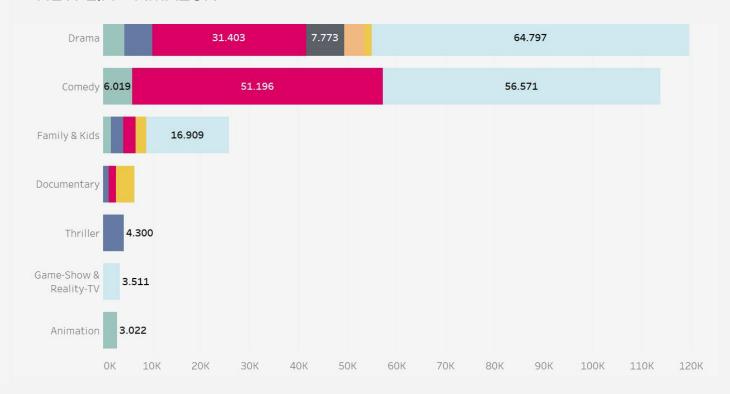
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 32/66 - See complete chart here streams (.000)

PRODUCTION COUNTRIES: Usa & Canada Europe Italy Asia UK Latam Other

A DUOPOLY OF GENRES LEAD TRENDS ON LOCAL SHOWS

The Italian market has collected a total of 266M views this month in the Top #100, coming very close to the record for the highest number of streams, just behind October 2021. Local shows have played a significant role in achieving this feat. Undoubtedly, the premiere of the third season of "LOL: Last One Laughing" has been the standout performer, accumulating 26.3 million views. This marks the biggest premiere Amazon has ever had in the Italian market. Prior to this, the record was also held by the second season of the same series. The show has propelled Comedy to become the most streamed genre, doubling its streams compared to last month.

In fact, Comedy and Drama, have accounted for nearly 80% of the total streams, creating a duopoly this month. Within both genres, local shows have claimed a significant share. In terms of Drama, the majority of streams can be attributed to the success of the teen series "Mare Fuori," which has achieved an impressive figure of 124 million streams.

ITALY 100 SHOWS | EUROPEAN FOCUS

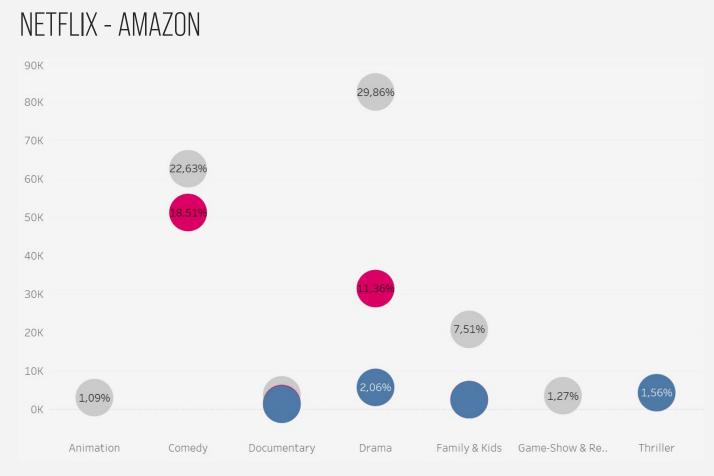
LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

	SHOWS		PLATFORM		POSITION	GENRE
1	LOL: Last One Laughing	3	Amazon	IT	1	Comedy
	Italy	2	Amazon	IT	4	Comedy
					39	Comedy
2	Mare Fuori	2	Netflix	IT	5	Drama
		1	Netflix	IT	4	Drama
3	Framed! A Sicilian Murder	2	Netflix	IT	3	Comedy
	Mystery	1	Netflix	IT	15	Comedy
4	Lidia Poët	1	Netflix	IT	8	Drama
5	Viola come il mare	1	Netflix	IT	9	Comedy
6	Hasta el cielo	1	Netflix	ES	14	Thriller
7	I Cesaroni	4	Amazon	IT	31	Family & Kids
		3	Amazon	IT	34	Family & Kids
		2	Amazon	IT	16	Family & Kids
8	Entrevías	2	Netflix	ES	22	Drama
9	O daskalos	1	Netflix	GR	27	Drama
10	Grizzy and the Lemmings	2	Netflix	FR	39	Family & Kids
11	Dinner Club	2	Amazon	IT	7	Documentary

SHOWING 11/16 - See complete chart here

CONTRIBUTION OF LOCAL & EUROPEAN SHOWS TO TOTAL STREAMS



NUMBER OF TITLES BY GENRES

NETFLIX - AMAZON		
GENRE	EU	ITALY
Comedy		5
Documentary	1	1
Drama	3	2
Family & Kids	2	1
Thriller	1	

PRODUCTION COUNTRIES: Europe Italy Others

CONTRIBUTION TO

DRAMA STREAMS

69,0%

ITALIAN SHOWS BREAK A NEW RECORD

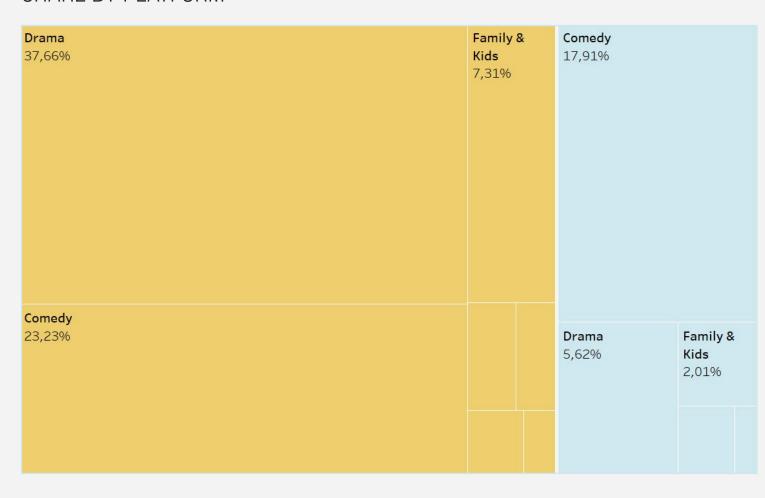
March 2023 sets a new record for the highest share of local shows, accounting for 31% of the total streams. This represents almost one-third of the streams and is only 20% less than the share of the USA & Canada, which is truly remarkable. The series "Framed! A Sicilian Murder Mystery" made a strong comeback with another season and played a significant role in achieving this new record for local shows. The comedy duo Ficarra e Picone, who star in the series, contributed to the success with 16.6M views.

On another note, "Lidia Pöet" continues to accumulate streams and has now reached a total of 47 million views across all markets. Topping the global chart at number #11 is "Viola como il mare", a highly anticipated show featuring Can Yaman, known for his roles in Turkish television series. The show premiered first on Canale 5 at the beginning of the month and later on Netflix. It has currently gathered 6.6 million views, but we expect it to attract a much larger audience in the coming months.

ITALY 100 SHOWS | SVOD PLATFORMS

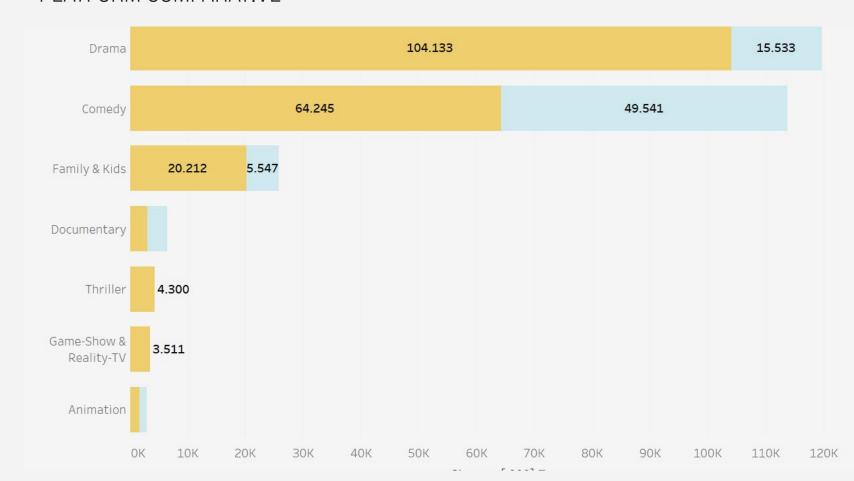
MOST WATCHED GENRES

SHARE BY PLATFORM

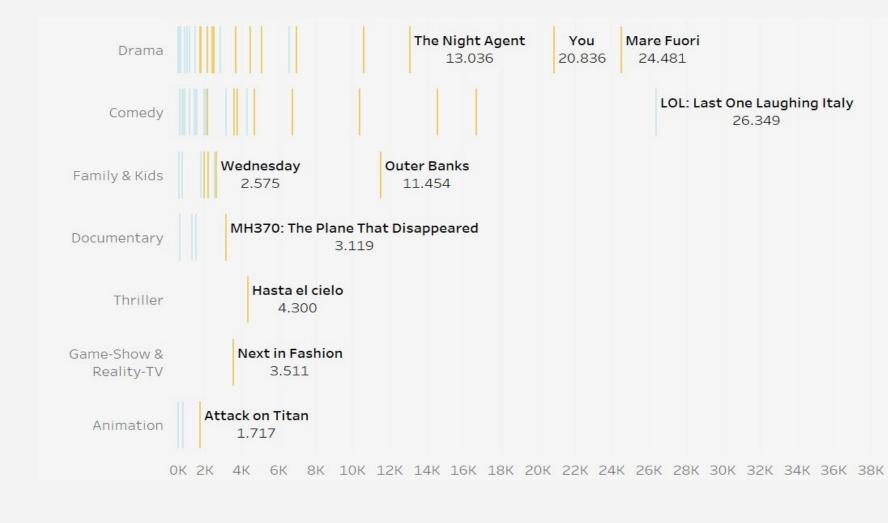


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP SHOWS STREAMS BY GENRES



OTT: Amazon Netflix

AMAZON MAKES A SPLASH: "LOL", "CARNAVAL ROW" AND MORE

Controlling more than one-third of the total streams, Amazon has achieved one of its best figures in Italy and across the five analysed countries. "LOL" is not the only show that played a significant role in this success: "Carnaval Row," a show exploring the lives of mythological beings in human society, has accumulated 6.5M streams. The classic sitcom "Mom," which spans eight seasons, gathered 4.2M views.

The highly anticipated musical drama series "Daisy Jones and the Six," based on Taylor Jenkins Reid's book, has attracted 11M views across all markets. Lastly, "I Cesaroni," the Italian adaptation of the Spanish series "Los Serrano", has garnered 3.5M views.

HOT CONTENT IN ITALY



DR. NON-ORIGINALS: HOW STREAMERS LEARNED TO STOP EXCLUSIVENESS AND LOVE TO SHARE

In the last couple of years of this streaming war, platforms, and more intensively, Netflix, have been betting and investing in Original content. We understand why - they provide that exclusiveness that increases the brand value so needed in this highly competitive environment. It was definitely the best way to create engagement with their users, at least at the beginning.

Usually, when we speak of Originals, we're talking about the most successful shows on the platforms: "Wednesday", "Dahmer", and "Stranger Things" for this last year. But you don't have to be American to join this trend because the Heads of these platforms (and our data!) acknowledge the importance of providing localised content. Still on the show side, here, in Italy, "LOL: Last One Laughing", "Lidia Poët", "Framed! A Sicilian Murder Mystery" are the most popular local shows and they're all Originals.

We've noticed that this has been more common for Netflix ("Il Mio Nome è Vendetta", "Beckett" or "Io tu noi, Lucio") in contrast to Amazon. Don't get us wrong - Prime Video has also very successful Original shows ("Camera Café", "Dinner Club" and "Celebrity Hunted", which have just been announced to have a third season). However, it seems like they like their Originals short in number. They like to balance their own production with licensing acquisitions.

Lately, we've been observing how Netflix is changing its strategy. It's gradually shifting the balance where Originals used to be the Holy Grail and opening their doors to licensing, and thus, sharing.

"Era Ora" (5.4M views in all markets) is the most streamed movie of this month. It has done an outstanding number for the premiere of an Italian product and it's co-distributed by Netflix and Vision Distribution. "Viola come il Mare", the highly anticipated show featuring Can Yaman, is a Lux Vide production in collaboration with RTI. "7 donne en un Misterio" is an acquisition from Warner Bros. Italia... and much more. This shift is not only happening here in Italy though. In Spain, this month we've noticed, mostly on the show side, lots of non-Originals on the charts. For example, "La Caza. Monteperdido", "El Príncipe", or "Escándalo, relato de una obsesión" among others.

The streaming landscape is constantly evolving, and platforms are adapting their strategies to stay competitive, and increasingly cost-effective, while also giving crucial importance to their Originals. Is this new balance another

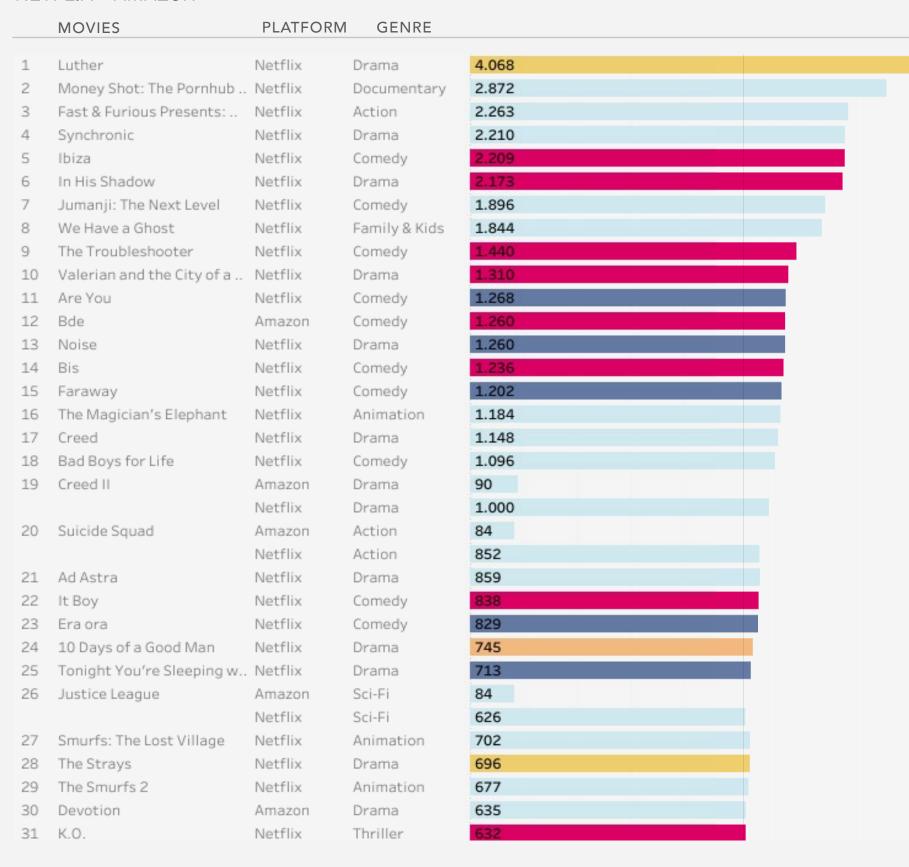
symptom of their less and less deep pockets? Is it also a response from the local industry that reshuffled priorities and prefers to hold IP's? It's probably a mix of both of these industry trends and the beginning of a road to a hybrid model that could eventually be more fair towards the smallest species of the ecosystem. As the streaming war continues, how will platforms navigate this changing landscape? What other strategy changes are coming after this highly competitive time for streamers?



FRANCE 100 MOVIES | OVERVIEW

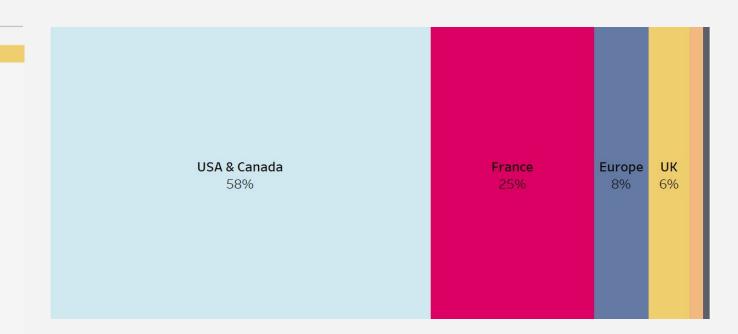
TOTAL STREAMS BY MOVIE

NETFLIX - AMAZON



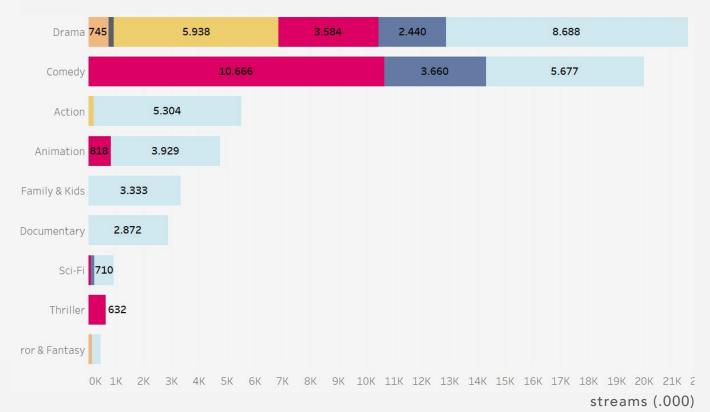
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 31/100 - See complete chart here

DRAMA SITS AT THE TOP OF THE HEAP WITH 21M STREAMS, A RISE OF 7 POINTS

British and French Drama movies outperformed with 5.9M and 3.5M streams, only behind American content, which ranked number 1. "Luther" Crime Drama venture into the John Luther universe was enjoyed by newcomers and longtime fans of the BBC original psychological Thriller series. The Thriller Drama "In His Shadow" with elements of black magic ranked #6 and collected 2.1 million streams, catering to a similar audience. The "Money Shot: The Pornhub Story" documentary made the second best. The film received mixed reviews, with some praising its efforts to shed light on important issues such as human trafficking and pornography addiction.

FRENCH COMEDIES SET A NEW **RECORD OF 10.6M STREAMS**

French comedies collected 67% of the local productions share surpassing the 10M bar; a similar peak was registered in October with 8.4M streams. Comedy follows the content leader closely, with 20M streams and 31 movies on the Top 100 chart. However, only the first eight movies managed to collect 1M streams. Below the Top19, the viewership drops down to 1M streams.

FRANCE 100 MOVIES | EUROPEAN FOCUS

LOCAL AND EUROPEAN MOVIES IN THE TOP 100

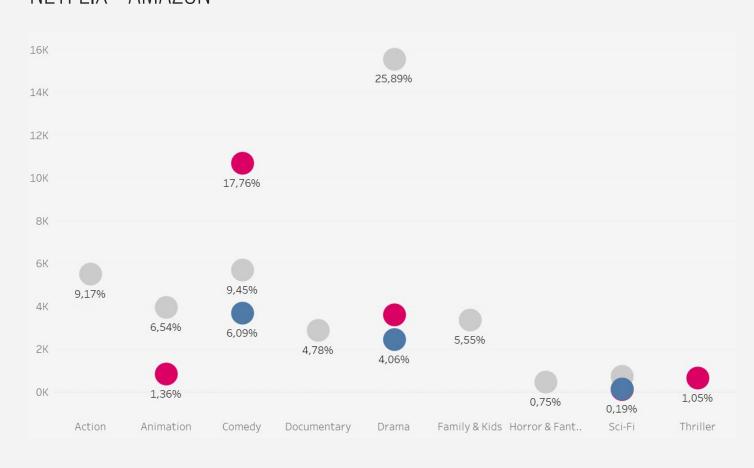
NETFLIX - AMAZON

	MOVIES	PLATFORM		POSITION	GENRE
1	Ibiza	Netflix	3	5	Comedy
2	In His Shadow	Netflix	ž	6	Drama
3	The Troubleshooter	Netflix	3	9	Comedy
4	Valerian and the City of a	Netflix	ž	10	Drama
5	Are You	Netflix	3	11	Comedy
6	Bde	Amazon	ž	1	Comedy
7	Noise	Netflix	2	12	Drama
8	Bis	Netflix	3	13	Comedy
	Faraway	Netflix	8	14	Comedy
	It Boy	Netflix	3	21	Comedy
	. Era ora	Netflix		22	Comedy
12	Tonight You're Sleeping v	v Netflix)	24	Drama
	K.O.	Netflix	5	28	Thriller
14	Babysitting 2	Netflix	3	29	Comedy
	Babysitting	Netflix	3	36	Comedy
16	Opération Portugal	Amazon	3	4	Comedy
	Coursier	Netflix	3	38	Comedy

SHOWING 17/32 - See complete chart here

CONTRIBUTION OF LOCAL & EUROPEAN **MOVIES TO TOTAL STREAMS**

NETFLIX - AMAZON

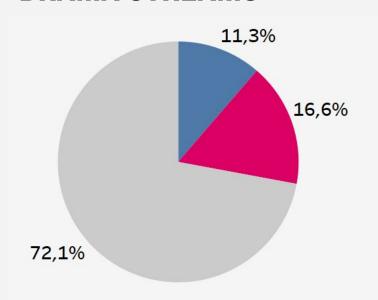


NUMBER OF TITLES **BY GENRES**

NETFLIX - AMAZON

GENRE	EU	FRANC
Animation		2
Comedy	4	17
Drama	3	3
Sci-Fi	1	1
Thriller		1

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe France Others

FRENCH MOVIES BEST THE REST WITH AN 18% SHARE

On Netflix, "Ibiza" and "The Troubleshooter", made it into the Top 9, while "Bde" reached the #1 spot on Amazon - all mentioned movies surpass the 1.2M streams. Counting down, 60% of Comedies in the Top 100 have a European origin: 17 French films and 4 European ones. Spanish Rom-com Original "Are You" ordered by Netflix to Goya's award-winning Alauda Ruiz de Azúa, widely acclaimed for "Lullaby" made 1.2M streams. Other Romcoms and Dramedies from Germany and Italy are listed in the chart with around 1M streams.

MOST OF THE EUROPEAN CONTENT SITS WITHIN THE TOP 25

Regarding the Drama genre, France accounted for 17% of the share, while European productions comprised 9.3%. European Comedies received 3.6M streams, while Dramas achieved 1.9M. With 1.2M streams, the Belgian French-speaking dark Drama "Noise" is making waves, while "Tonight You Are Sleeping with Me," a Polish Drama, has secured its spot in the top 24.

FRANCE 100 MOVIES | SVOD PLATFORMS

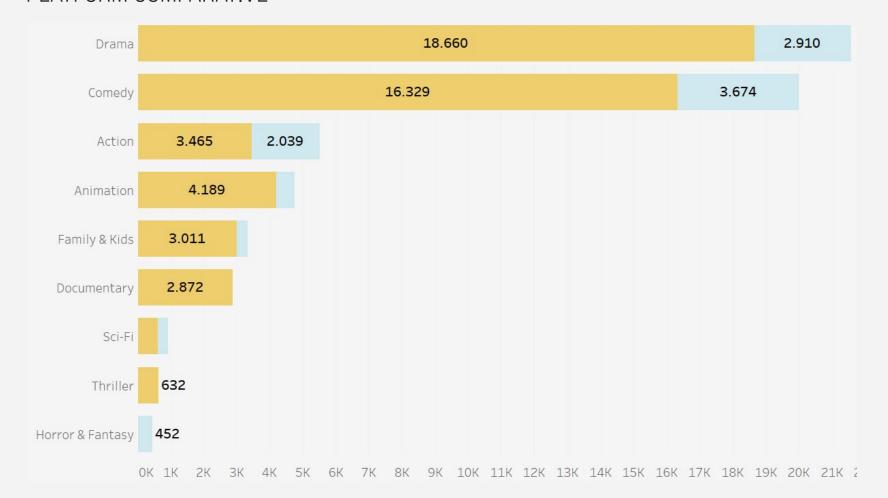
MOST WATCHED GENRES

SHARE BY PLATFORM

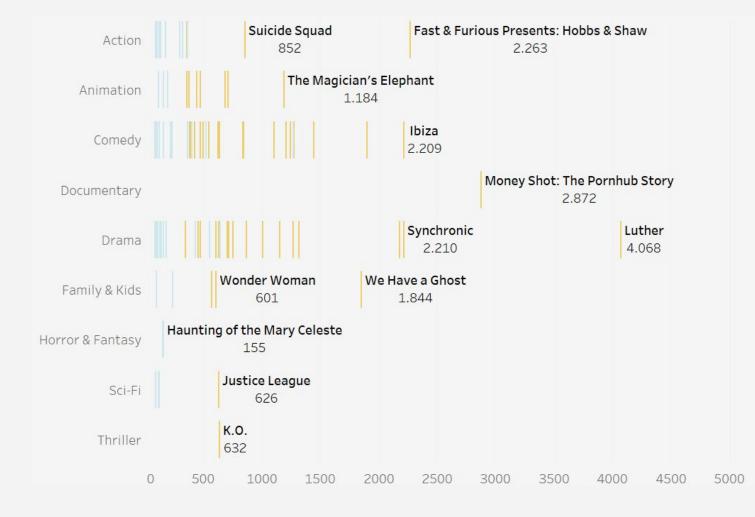


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP MOVIES STREAMS BY GENRES



COMEDY LOST THE FIRST SPOT IN MARCH BUT KEPT THE RATES UP

Since February, the French "Bde" has been at the top of Prime Video's list. The E-commerce streaming service saw an increase of 2 points compared to the previous report, with a total of 10.2M streams. Thanks to French acquisitions, Netflix keeps a significant number of titles, allowing it to collect 16.3M streams tagged with the Comedy genre.

Animation gathers the third position on Netflix with 7% of Netflix's Top50, having "The Magician's Elephant" as the frontrunner with 1.1M streams and the "Smurfs" collection improving the genre performance.

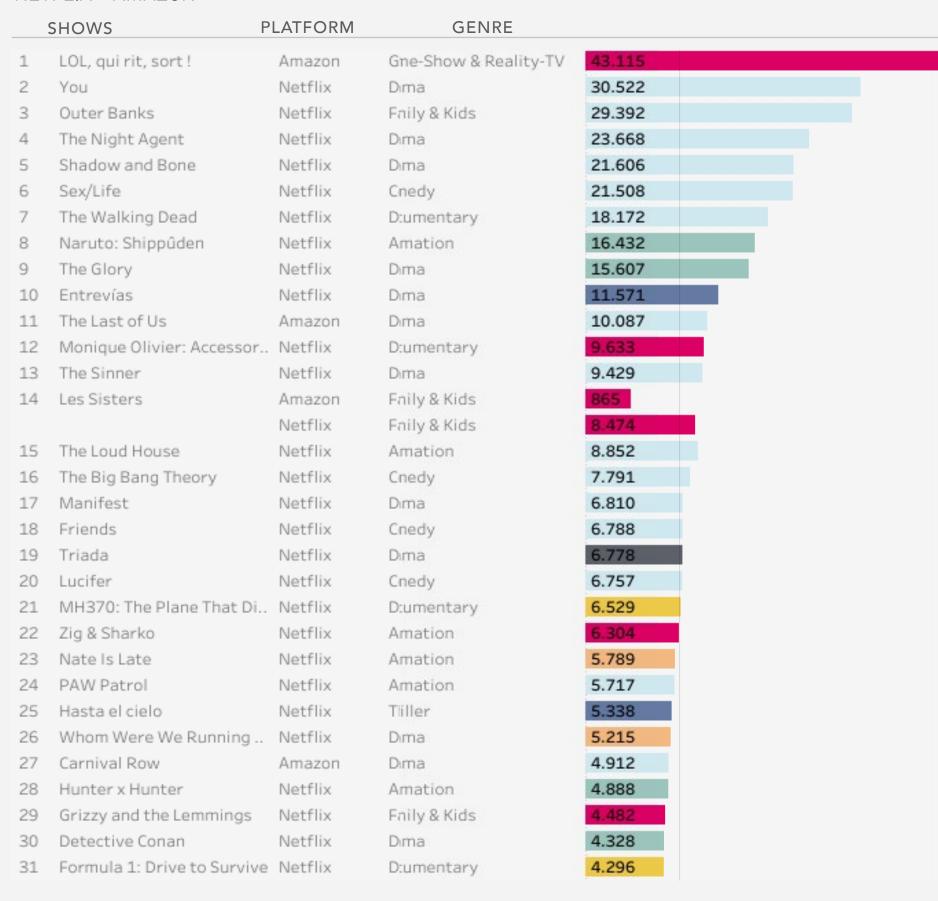
ACTION IS THE MOST WELL-BALANCED GENRE AMONG STREAMING SERVICES

Netflix and Amazon battle the Action viewership with 2.6M and 1.9M streams respectively. With only two titles in the line-up, Netflix surpassed Prime rates fuelled by "Fast & Furious" and "Target Number One". The "John Wick" collection movies were the most-watched content on Prime Video, close to 1M streams, indicating that having multiple films from the same universe leads to more overall views.

FRANCE 100 SHOWS | OVERVIEW

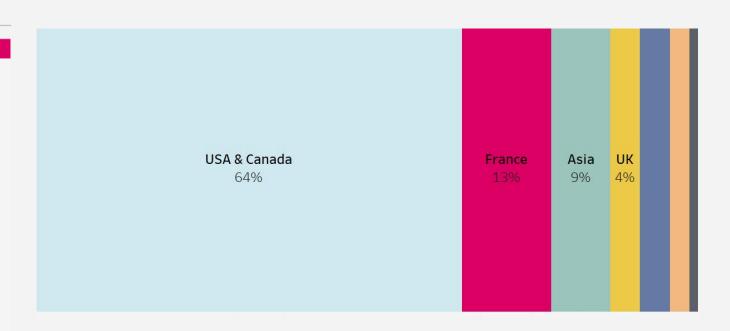
TOTAL STREAMS BY SHOW

NETFLIX - AMAZON



CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



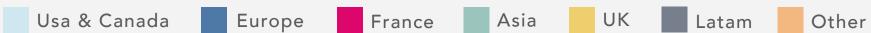
GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 31/67 - See complete chart here

PRODUCTION COUNTRIES:

















streams (.000)

GAME SHOWS & REALITIES ROSE 7 POINTS THANKS TO "LOL, QUI RIT, SORT!"

Comedy-related shows drive French consumption, and the new season of the contest "LOL" proves it well. With 43M streams, the TV program gathers famous comedians, surpassing Netflix's Original hit "You". Amazon is hybridising conventional TV reality mixed with the bulk release of the complete season at once, and the strategy is rolling nicely on the charts. In both Italy and France, the localised show is becoming a streaming icon for Amazon.

DRAMA IS THE UNDEBATABLE LEADER WITH 178M STREAMS AND 48% SHARE

Drama is the most diverse genre regarding the origin of production countries; Asia gathers almost 20M streams and Europe 15M. But no doubt, American content fuels the genre with 130M streams and fastens its leading position with a 64% catalogue share. In the most successful shows' list: "You" drama keeps the rate up for a second month in a row with 30M and amassing over 69M in the past two reports. In the vein of telenovelas, K-drama is a trend in Netflix, where the company is investing a lot of money: as an example of the growing mania, "The Glory" collected 15M streams. Asian content has doubled its share since the last report. In previous France Hot Titles we've signalled how Korean content is one of the most important local production priorities for Netflix.

FRANCE 100 SHOWS | EUROPEAN FOCUS

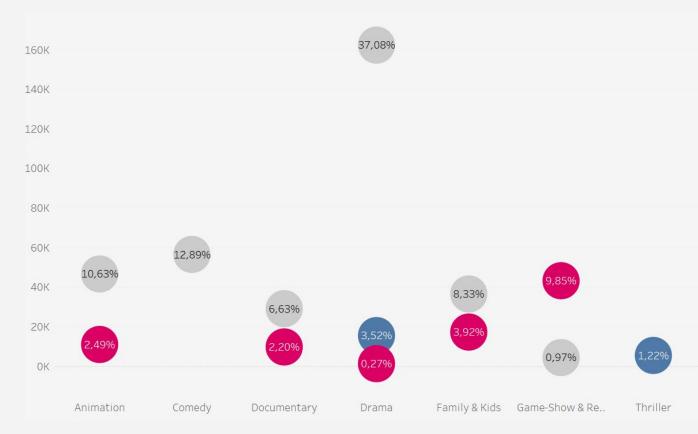
LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

	SHOWS		PLATFORM		POSITION	N GENRE	
1	LOL aviate cont.	2	A	CD.	4	Come Chau 9 Dealth TV	3
1	LOL, qui rit, sort!	3	Amazon	FR	1	Game-Show & Reality-TV	
		2	Amazon	FR	3	Game-Show & Reality-TV	
		1	Amazon	FR	4	Game-Show & Reality-TV	
2	Entrevías	2	Netflix	ES	13	Drama	
		1	Netflix	ES	36	Drama	
3	Monique Olivier: Accessor	1	Netflix	FR	8	Documentary	
4	Les Sisters	2	Amazon	FR	26	Family & Kids	
		1	Netflix	FR	10	Family & Kids	
5	Zig & Sharko	3	Netflix	FR	18	Animation	
6	Hasta el cielo	1	Netflix	ES	21	Thriller	
7	Grizzy and the Lemmings	1	Netflix	FR	25	Family & Kids	
8	Lidia Poët	1	Netflix	IT	34	Drama	
9	Simon	1	Netflix	FR	38	Animation	
10	Trotro	1	Netflix	FR	48	Family & Kids	
11	Black Hearts	1	Amazon	FR	11	Drama	
12	Barbapapa - One Big Happ	1	Amazon	FR	18	Animation	

CONTRIBUTION OF LOCAL & EUROPEAN **SHOWS TO TOTAL STREAMS**

NETFLIX - AMAZON

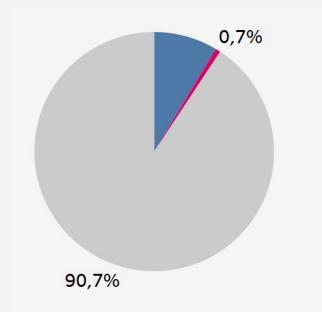


NUMBER OF TITLES **BY GENRES**

NETFLIX - AMAZON

GENRE	EU	FRANCE
Animation		3
Documentary		1
Drama	2	1
Family & Kids		3
Game-Show & Reality-TV		1
Thriller	1	

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe France Others

EUROPEAN AND LOCAL CONTENT DOWNSIZED THE NUMBER OF TITLES IN THE TOP 100

Compared to the previous month, only 12 European productions made the cut of Top100 in France. "LOL, qui Rit, Sort!" improved the general performance, and surprisingly, the first season gathered more views than the last, which indicate the growth of newcomers to the show. The TV show concluded the month with 10% of the Top 100's share.

From 1987 to 2003, Michel Fourniret cemented his legacy as France's most infamous murderer; the Netflix crime documentary "Monique Olivier: Accessory to Devil" sowed doubts about his wife's implication. The documentary collected 9.6M streams.

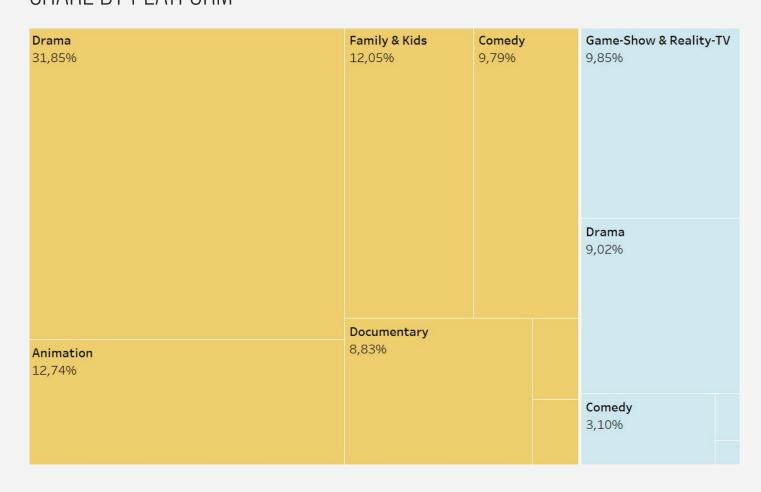
DRAMA, THE USUAL LEADING GENRE, FELL TO THIRD IN THE EUROPEAN LIST

The Spanish production "Entre Vías" produced by Mediaset had average ratings on linear TV, but found success in the VOD French market with two seasons ranking in the Top 38. The Italian "Lidia Poët" detective show helped European Dramas to reach a total share of 4%. with 3.8M streams.

FRANCE 100 SHOWS | SVOD PLATFORMS

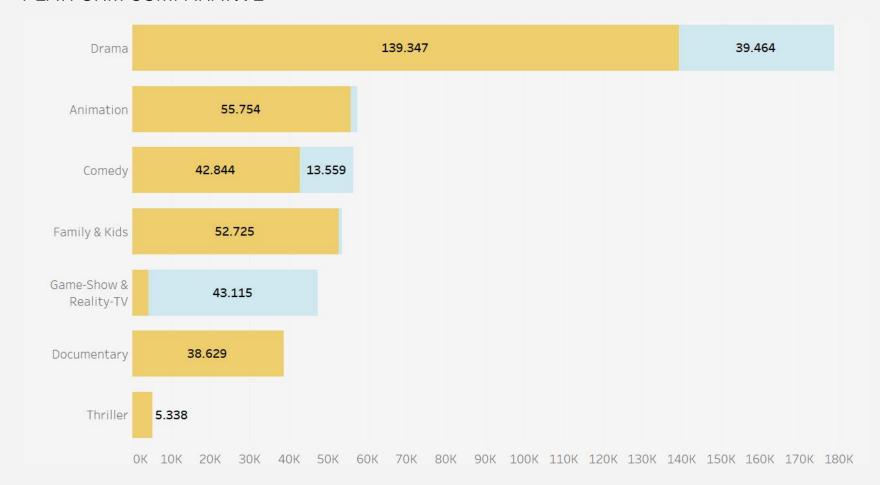
MOST WATCHED GENRES

SHARE BY PLATFORM

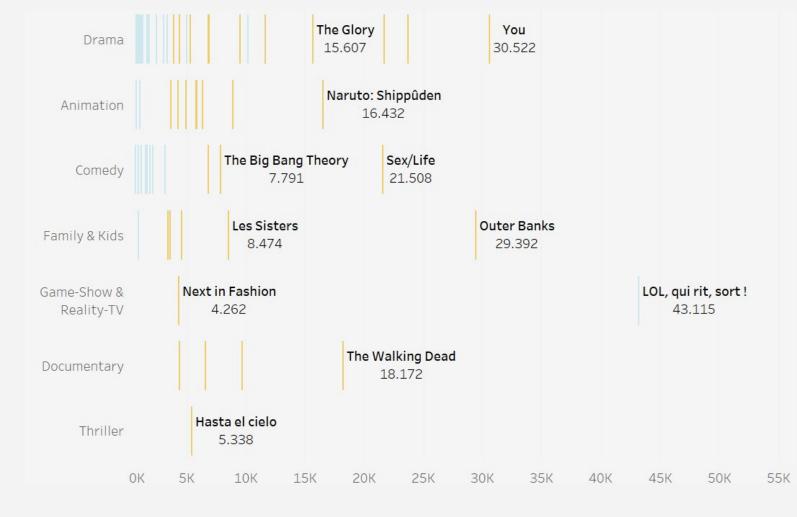


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP SHOWS STREAMS BY GENRES



OTT: Amazon Netflix

AMAZON PRIME VIDEO SETS A NEW **VIEWING SHARE RECORD WITH 23%**

"LOL, qui Rit, Sort" beat the scores with almost 10% total share, propelling the Reality-TV genre to the first spot of Prime Video in March. Prime didn't find suitable competition with Netflix's "Next in Fashion" (4.2M streams). "LOL" is the unique title to defeat a Netflix title.

NETFLIX DOMINATES TOP GENRES

Drama on Netflix summed up 32% total viewing quota, having a couple of Originals at the top of the list such as the intense Joe stalker "You", the FBI hero "The Night Agent" and Young Adult Fantasy Drama "Shadow and Bone". All three leading Drama series are based on novels. Caroline Kepnes created the character of Joe in 2013; the book with the same name as the series is top-selling in more than 19 countries and has three sequels. Six of Crows, the novel that conceived "Shadow and Bone", followed a similar successful path; the fantasy novel by the Israeli-American author Leigh Bardugo made quite a buzz in 2015 among young adults.

"NARUTO" BOOSTED THE ANIMATION VIEWING AND "SEX/LIFE" FRONT RULED COMEDY.

HOT CONTENT IN FRANCE

LOLA RODRÍGUEZ DATA SPECIALIST

LOL, THE UNSCRIPTED IP THAT UNITED GENERATIONS FOR LAUGHTER

"LOL: Last One Laughing" is an international comedy format available on the Amazon Prime Video platform, which has garnered over 20 adaptations in various markets such as Australia, France, Germany, Italy, Albania, Spain, Mexico, India, Brazil, and Canada, alongside some unofficial adaptations.

It originally premiered in 2021 and has accumulated an impressive 75.7 million views, making it the fourth most-watched European content on Amazon. We highlighted this franchise at its beginning (18 months ago), when it gathered the scarce first positions for Prime. Since then, the new seasons haven't stopped growing their numbers. In some Amazon-reluctant territories like France and Italy, the market share of the e-commerce giant has reached one of its highest peaks thanks to this highly cost-effective reality, surpassing the deceiving results of the expensive "Lord of the Rings" series last fall. Although Netflix usually has tons of locomotive content for each demographic, Amazon has a hard time serving its concepts. This is why we can consider that, with no doubt and by far, LOL is actually the most profitable European content that Amazon has created so far.

The show incorporates elements reminiscent of traditional linear TV reality programs but also introduces fresh elements that are undoubtedly resonating with the streaming audience. The idea, which was originally developed for the first time in Japan, brings together a series of comedians and entertainers in a living-room studio with cameras. Their mission is to make everyone laugh while trying to keep the straightest face. This month, French and Italian editions are totally on fire. In

France, the e-commerce platform achieved a remarkable 23%

viewing share with "LOL: Qui Rit, Sort" surpassing other shows and capturing nearly 10% of the total share. This success propelled the Reality-TV genre to the top spot on Prime Video for the month of March. Similarly, in Italy, the LOL franchise set a new record this month, commanding over one-third of the total streams and delivering one of its strongest performances ever across the five analyzed countries for Amazon.

In the Italian version, titled "LOL - Chi ride è fuori" is hosted by singer Fedez and TV personality Mara Maionchi or Frank Matano. The Italian edition has experienced a surge in popularity with nearly 90 million views, out of which 20 million are from German audiences. It currently stands as the second most-played European content on Amazon and holds the 12th position overall. The German edition, titled "LOL: Last One Laughing" is set to begin its fourth season next month. With a viewership of 37.8 million, it ranks as the third most popular among the four editions and the seventh most played European content on Amazon.

Finally, the Spanish edition, known as "LOL: Si te ríes, pierdes" is hosted by Santiago Segura or Silvia Abril, and Carolina Iglesias. While it may be the least popular of the four editions, it still garners a significant number of views, with 10.5 million, showcasing strong performance on Amazon.

The show's success can be attributed to a combination of factors, including the variety of challenges that comedians face and, of course, the unique format itself. Each participant brings their own distinct comedic style to the series, encompassing stand-up, character-based comedy, improvisation, and physical comedy. The cast selection also plays a significant role. Some comedians have gained popularity through platforms like YouTube, while others have made their mark in traditional linear TV. The cast includes both established names and rising stars, with a focus on selecting not only conventional celebrities but also embracing the talents of the New Age. This includes offscreen personalities from Instagram, TikTok, Twitch, and other platforms, including a particular live streaming service that is also owned by Amazon. The diverse lineup of players appeals to a broad intergenerational audience, attracting viewers from different age groups.

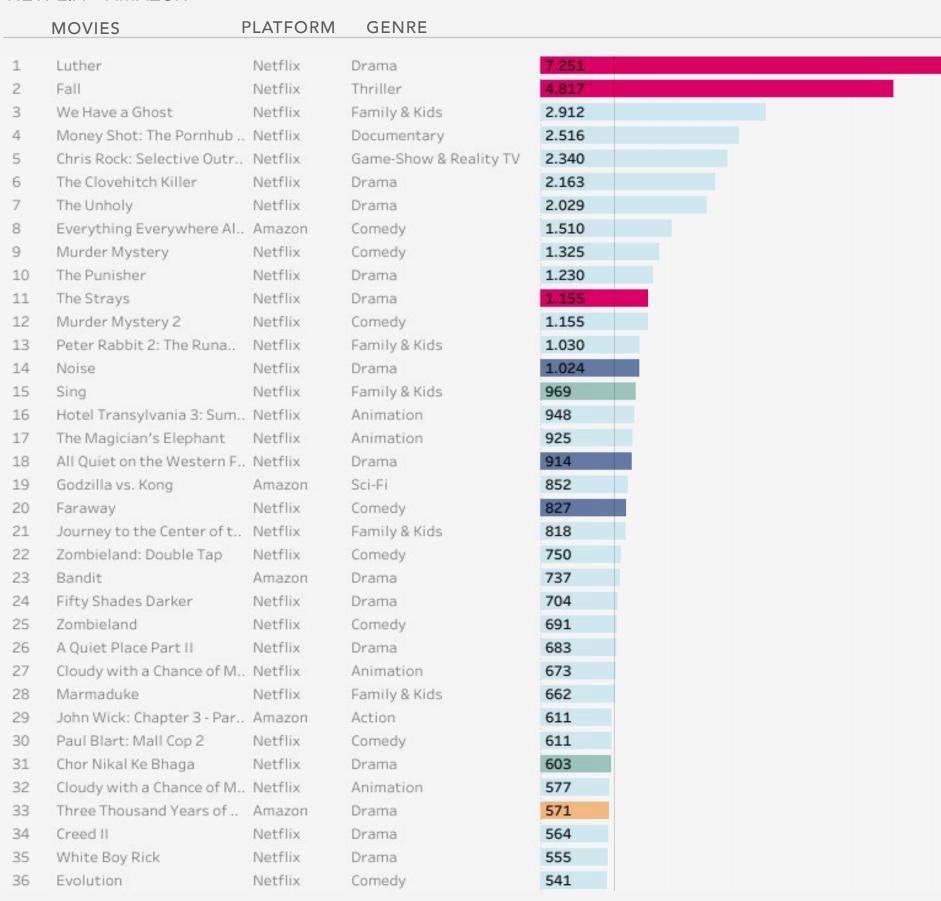
The success of the "LOL" format serves as a testament to the power of diverse talent and the ability to create a comedic experience that transcends generational boundaries, ultimately leaving audiences laughing and eagerly awaiting the next instalment, and it's certainly working for the e-commerce audience.



UK 100 MOVIES | OVERVIEW

TOTAL STREAMS BY MOVIE

NETFLIX - AMAZON



CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 36/100 - See complete chart here

streams (.000)

At the top spot is the English Drama "Luther".

SUCCESSFUL TV IP CONTENT

The film revolves around John Luther, a detective portrayed by Idris Elba. Initially, "Luther" was a British television series that debuted in 2010 and was produced by BBC. It ran for 5 seasons from 2010 to 2019.

"LUTHER": DERIVED FROM LOCAL

After a gap of 4 years, the highly anticipated return of John Luther arrived as a movie. The revamped release pattern included select cinemas on Friday February 24th, and was subsequently made available on Netflix from Friday, March 10th. The film quickly gained popularity, amassing 7.2 million views on the platform.

As observed in recent months, many popular streaming titles have emerged from local familiar stories, including real-life events or adaptations of existing works. According to the Telegraph, the decision to turn the television Drama "Luther" into a Netflix film was motivated by a desire to move away from the BBC's "comically small" budgets. Will this film serve as a fitting conclusion to the series or mark the beginning of a new saga?

PRODUCTION COUNTRIES: Usa & Canada Europe UK Asia Other

UK 100 MOVIES | EUROPEAN FOCUS

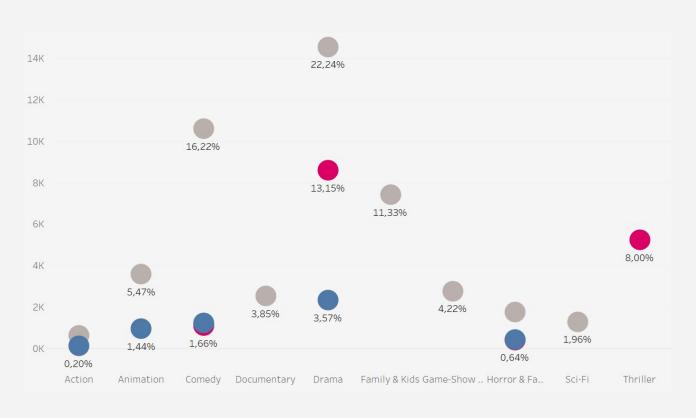
LOCAL AND EUROPEAN MOVIES IN THE TOP 100

NETFLIX - AMAZON

	MOVIES F	PLATFORM		POSITION	GENRE
1	Luther	Netflix	UK	1	Drama
2	Fall	Netflix	UK	2	Thriller
3	The Strays	Netflix	UK	10	Drama
4	Noise	Netflix	BE	13	Drama
5	All Quiet on the Western F	Netflix	DE	17	Drama
6	Faraway	Netflix	DE	18	Comedy
7	The Angry Birds Movie	Netflix	FI	35	Animation
8	Minions & More 2	Netflix	FR	36	Animation
9	Three Day Millionaire	Netflix	UK	37	Comedy
10	Fisherman's Friends 2	Amazon	UK	8	Comedy
11	Nocebo	Netflix	1E	44	Horror & Fantasy
12	Chasing Agent Freegard	Netflix	UK	47	Thriller
13	Tonight You're Sleeping w	Netflix	PO	49	Drama
14	Are You	Netflix	ES	50	Comedy
15	When the Lights Went Out	Amazon	UK	9	Horror & Fantasy
16	Lock, Stock and Two Smok.	Amazon	UK	19	Comedy
17	My Policeman	Amazon	UK	20	Drama
18	Anna	Amazon	FR	44	Action

LUNTRIBUTION OF LOCAL & EUROPEAN MOVIES TO TOTAL STREAMS

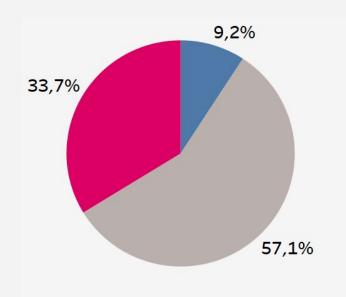
NETFLIX - AMAZON



NUMBER OF TITLES BY GENRES

NETFLIX - AMAZON		
GENRE	EU	UK
Action	1	
Animation	2	
Comedy	2	3
Drama	3	3
Horror & Fantasy	1	1
Thriller		2

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe UK Others



ENGLISH FILMS DOMINATE THE **RANKING**

In the top 20 titles of this ranking, a notable half of them hail from the UK. Despite not being recent releases, these films have managed to maintain strong positions for several months. The influence of positive word-of-mouth is undoubtedly playing a significant role in their enduring popularity within the ranking.

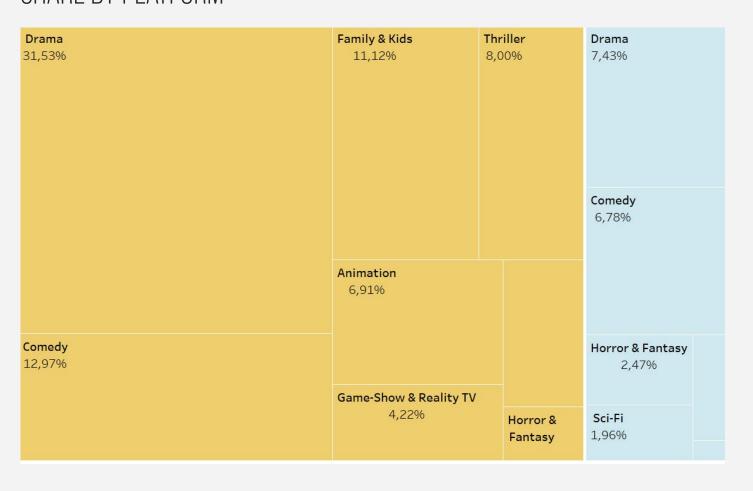
The impact of the Oscar awards can also be observed in this ranking. Germany has secured a commendable position with "All Quiet on the Western Front" claiming the fourth spot with 914K views. This achievement comes as no surprise, as the film emerged victorious in the category of Best International Feature at the 2023 Oscars. Released in 2022, this epic anti-war film is an adaptation of Erich Maria Remarque's 1929 novel of the same name, marking the third film rendition of the book.

Where can you find some of the European films competing in the same category? "Close" from Belgium, "A Quiet Girl" from Ireland, and "EO" from Italy-Poland are available for rental on platforms like Amazon Video Online and various other European regional platforms.

UK 100 MOVIES | SVOD PLATFORMS

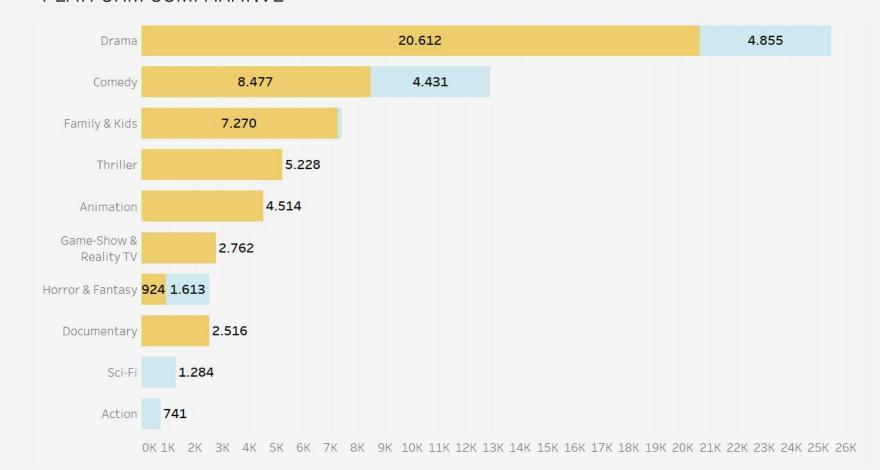
MOST WATCHED GENRES

SHARE BY PLATFORM

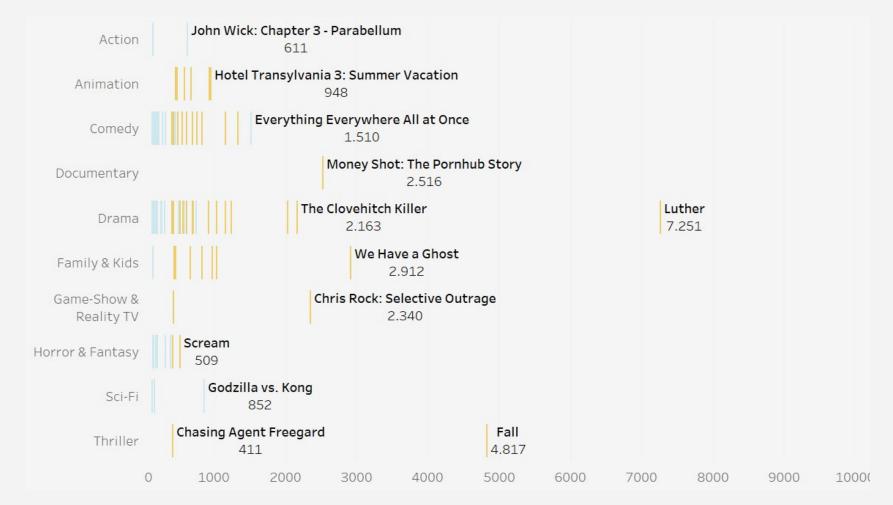


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP MOVIES STREAMS BY GENRES



OTT: Amazon Netflix

A 2018 MOVIE RANKS VERY WELL ON NETFLIX

Alongside the previously mentioned "Lutories tend to perform exceptionally well on this platform.

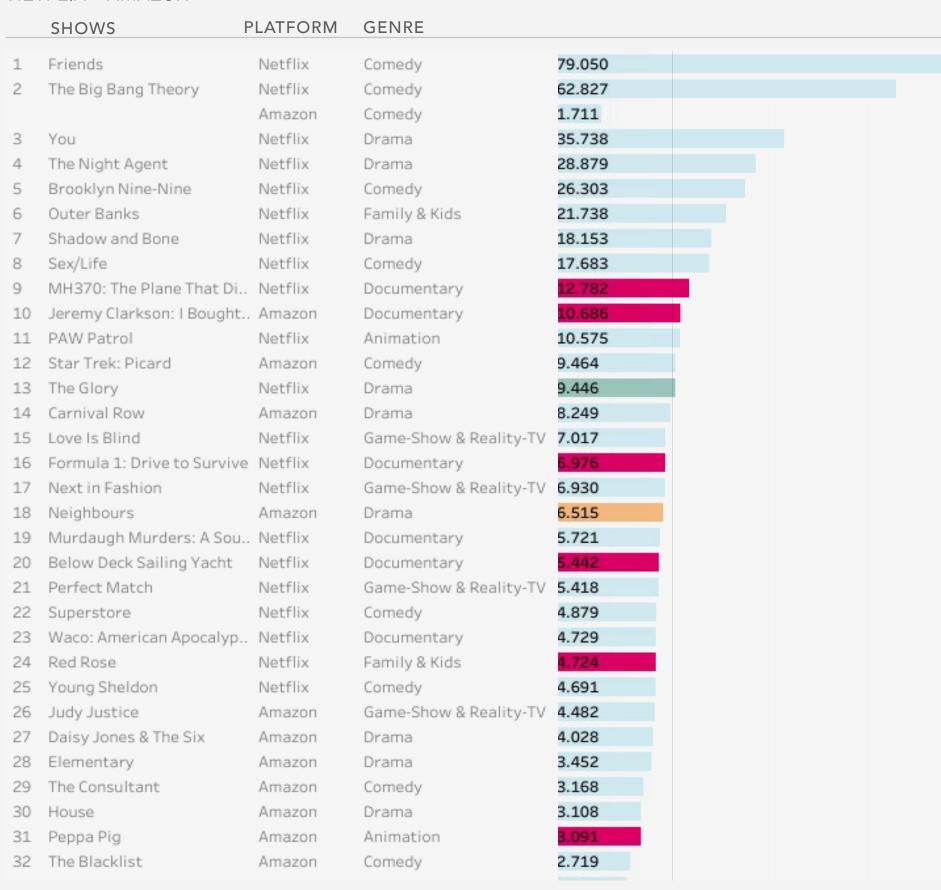
ACROPHOBIA LOVERS PUT A FILM ON THE TOP

"Fall", a Thriller about two friends who climb and become trapped in a 20,000-foot radio tower in the desert, has garnered 4.8 million views. The UK production company Tea Shop Productions and director Scott Mann have expressed their plans for a sequel, as the film unexpectedly became a hit on Netflix globally, according to Deadline.

UK 100 SHOWS | OVERVIEW

TOTAL STREAMS BY SHOW

NETFLIX - AMAZON



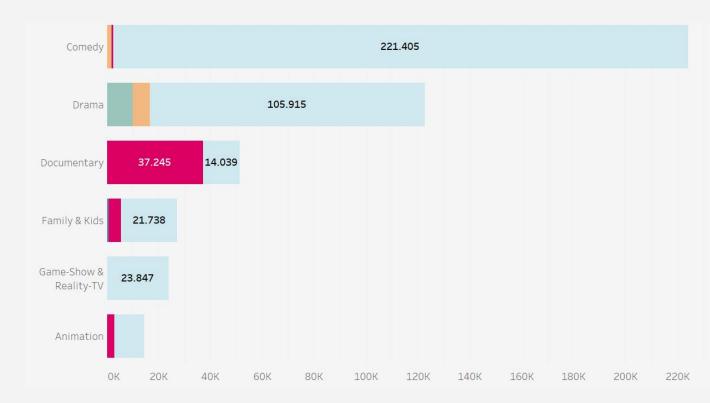
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 32/52 - See complete chart here

streams (.000)

IT'S ANOTHER MONTH WHERE A **SOUTH KOREAN PRODUCTION TAKES** THE TOP SPOTS

Alongside the usual recurring favourites, which are mostly American comedies, we have "The Glory" at number 13 with 9.4 million views. This series, like "Physical:100" mentioned last month, is also a South Korean production.

"The Glory" tells the story of Moon Dong-eun, a woman who endured abuse as a teenager and now seeks revenge. The first part of the first season premiered on Netflix on December 30, 2022, followed by the second part on March 10, 2023. The season consists of a total of 16 episodes. As for whether there will be a second season, there is no confirmation yet.

WE ALSO HAVE AN AUSTRALIAN SERIES MAKING WAVES ON AMAZON.

"Neighbours" grabs the attention at number 18 in the rankings with 6.5 million views. This classic Australian series has an impressive amount of 37 seasons under its belt and is available for streaming on Amazon. Excitingly, a new season is set to launch in 2023.

PRODUCTION COUNTRIES: Usa & Canada Europe UK Asia

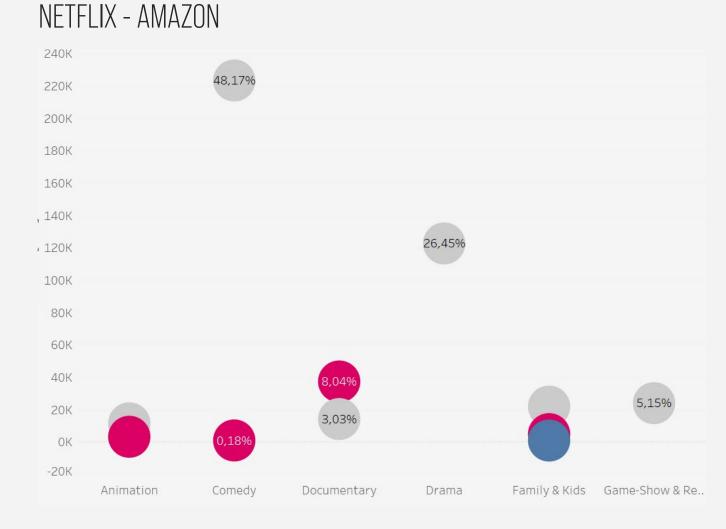
UK 100 SHOWS | EUROPEAN FOCUS

LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

SHC	OWS		PLATFORM		POSITION	GENRE
1 MH3	1370: The Plane That Di.	1	Netflix	UK	3	Documentary
2 Jere	emy Clarkson: I Bought	2	Amazon	UK	1	Documentary
the	Farm	1	Amazon	UK	9	Documentary
3 Forn	mula 1: Drive to Survive	5	Netflix	UK	15	Documentary
4 Belo	low Deck Sailing Yacht	1	Netflix	UK	33	Documentary
5 Red	d Rose	1	Netflix	UK	43	Family & Kids
6 Pep	opa Pig	110	Amazon	UK	13	Animation
		109	Amazon	UK	45	Animation
		106	Amazon	UK	34	Animation
7 The	e Grand Tour	1	Amazon	UK	17	Documentary
8 Gab	by & Alex Adventures	1	Amazon	UK	37	Comedy
9 Ping	igu	1	Amazon	CH	41	Family & Kids

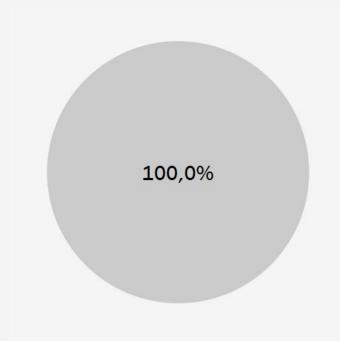
CONTRIBUTION OF LOCAL & EUROPEAN SHOWS TO TOTAL STREAMS



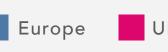
NUMBER OF TITLES **BY GENRES**



CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe UK Others





NETFLIX AND AMAZON: NECK AND NECK

The top ten rankings show a close competition between Netflix and Amazon, with equal representation from both platforms. The dominating genre in these rankings is Documentary. Taking the coveted number one spot is Netflix's "MH370: The Plane That Disappeared," attracting a viewership of 12.5 million. Meanwhile, the second position is held by Amazon's original series "Jeremy Clarkson: I Bought a Farm," which previously secured the top spot in February. However, its viewership for this month has declined to 8.3 million, slightly over one-third of the previous month's numbers.

WELL-RANKED HISTORICAL PENGUIN

Ranking at number 9 is "Pingu", a series in the "Family & Kids" category that originated in Switzerland but relocated to the UK during its final four years of production. "Pingu" is an animated show that follows the escapades of a playful young penguin. It aired from 1986 to 2003, spanning a total of 156 episodes. The first season with 26 five-minute episodes, amassed an impressive amount of 4.7 million views on Amazon.

UK 100 SHOWS | SVOD PLATFORMS

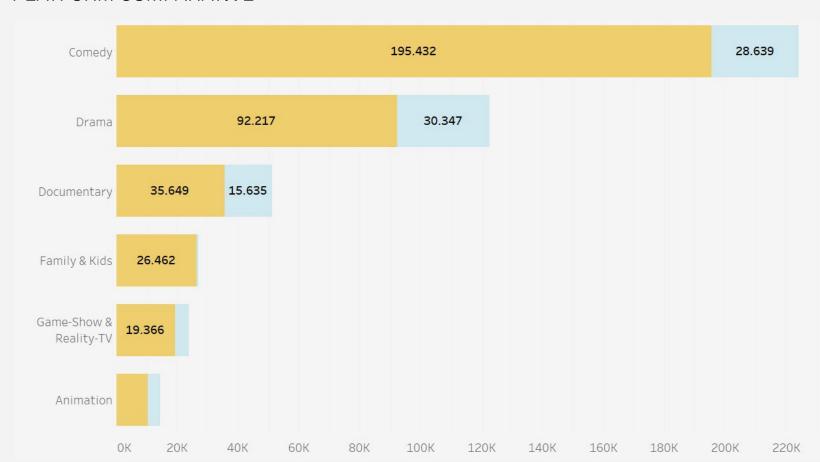
MOST WATCHED GENRES

SHARE BY PLATFORM

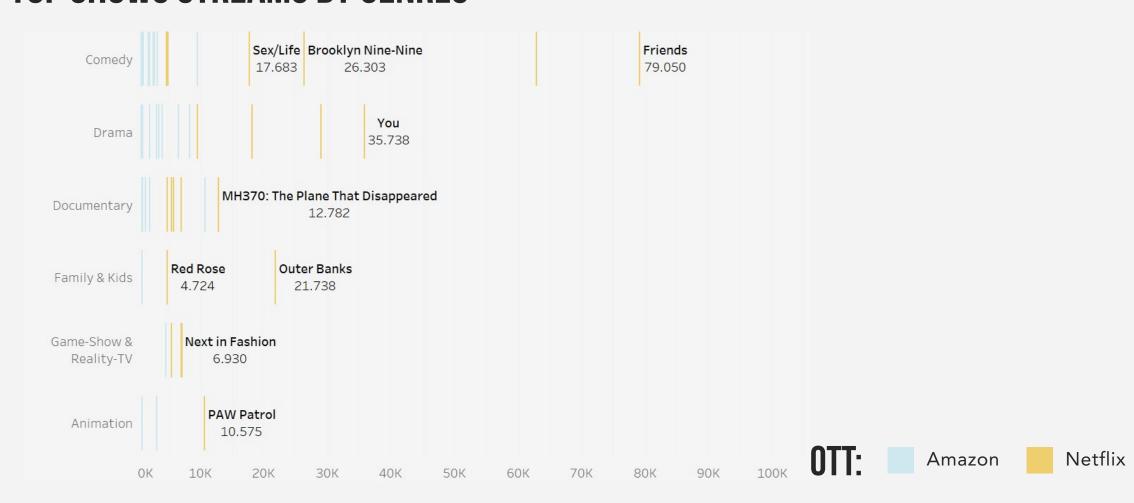


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP SHOWS STREAMS BY GENRES



COMEDY ALWAYS TAKES THE LEAD

Comedy has consistently been the most popular genre on Netflix for the past nine months, but this month it has reached an exceptionally high percentage of 42.17%. This surge in comedy viewership can be attributed not only to the continued popularity of beloved American classics but also to the recent release of the second season of "Sex/Life" on March 2, which garnered an impressive 17.6 million views.

"Sex/Life" is an original Netflix series that premiered in June 2021 and is based on the novel "44 Chapters About 4 Men" by B.B. Easton. It is yet another successful adaptation stemming from a literary source.

Netflix has reportedly cancelled "Sex/Life" after two seasons, as stated by The Hollywood Reporter. The reason behind this decision seems to be Sarah Shahi, the show's star, expressing her discomfort and unwillingness to collaborate with Netflix in the future.

HOT CONTENT IN UK

JULIANA SCHWINDT AUDIOVISUAL STRATEGIST

BASED ON TRUE EVENTS: THE STREAMERS' FAVOURITE PAGES HIT THE SCREEN AGAIN

By now, it is no secret that Documentaries and fictional content inspired by real events consistently rank high for both film and series ratings. At the top of the most-watched series in Europe is the British Netflix docuseries "MH370: The Plane That Disappeared," with 12.5 million views. Although the series has faced criticism for providing a platform to conspiracy theorists, it centres around the premise that in March 2014, Malaysia Airlines Flight 370 vanished without a trace, along with all passengers on board.

Also performing strongly is the fifth season of the documentary "Formula 1: Drive to Survive," with 6.9 million views, and Amazon's "Jeremy Clarkson: I Bought a Farm," which garnered 10.6 million views.

The formula appears straightforward: discover sensational stories, leverage the social media buzz surrounding those events, interview individuals closely connected to the narrative, and enhance the editing with music that creates the desired ambiance.

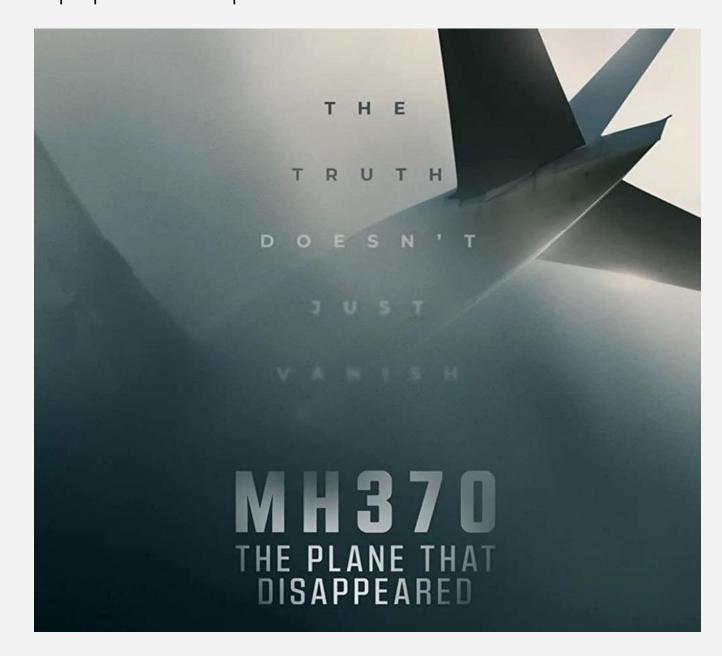
Utilising what has already proven successful in social media carries far less risk of failure compared to an entirely original fictional tale.

In the movie rankings, we also come across content that fits these criteria. Taking the fourth spot as one of the most-watched films is the documentary "Money Shot: The Pornhub Story," boasting 2.5 million views. Released on March 1st on Netflix, the film delves into the scandals surrounding Pornhub, featuring insights from activists and former employees of the adult entertainment website.

But it's not just documentaries that occupy these positions, fictional movies based on real events also get their piece of the pie. In January, "Bank of Dave" secured the top spot as the most-watched movie in Europe. Recent reports on Screendaily indicate that Netflix has announced a significant investment of £4.8 billion in the UK creative industry since 2020, specifically for the production of series and films. As part of this announcement, they unveiled some upcoming content, including a sequel to the Rory Kinnear-led "Bank of Dave." Produced by Tempo Productions and Future Artists, and once again directed by Chris Foggin, the film will follow Dave Fishwick as he confronts a new and more perilous foe in the form of payday lenders. This gripping story is based on true events.

Global creativity crisis or revamped IP? Are the Global stories exhausted? Can new stories lie below untapped cultures and audiences? For the time being, real event

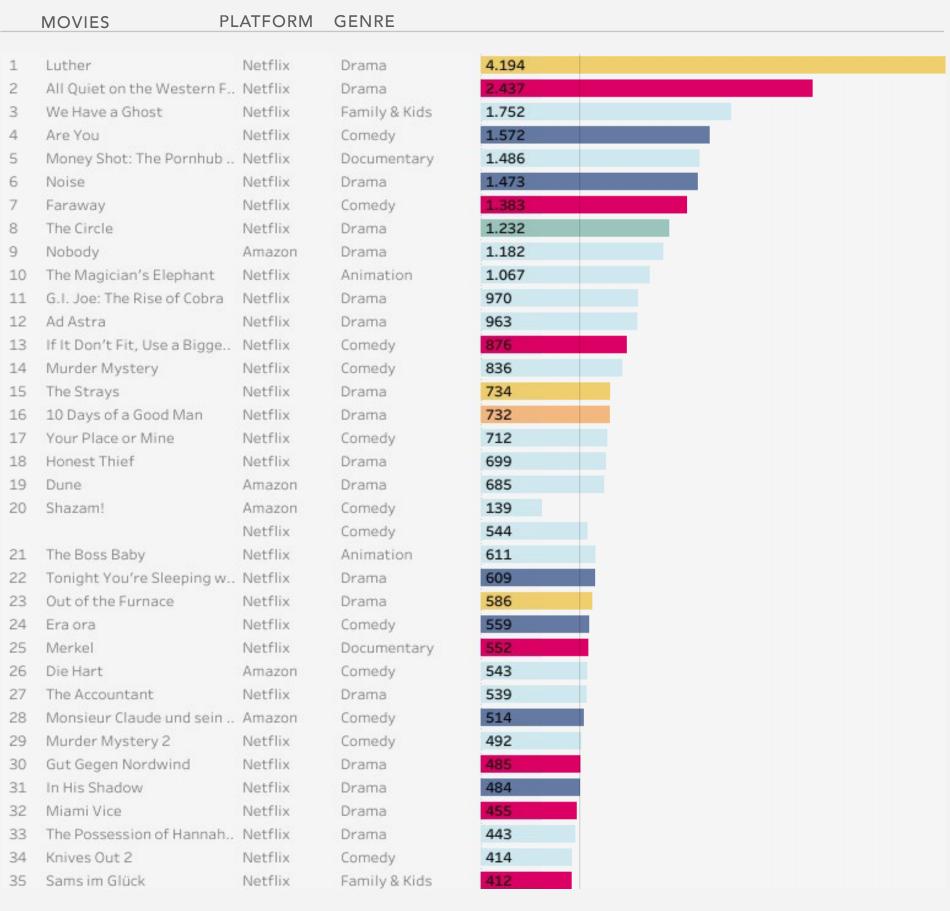
based documentaries and fictional content remain highly popular, leveraging sensational stories, social media buzz, and shocking interviews to captivate audiences. They have proven to be a safer investment compared to entirely original fictional tales. According to our data, these productions consistently dominate film and series top ratings, securing top spots in Europe's cultural conversations.



GERMANY 100 MOVIES | OVERVIEW

TOTAL STREAMS BY MOVIE

NETFLIX - AMAZON



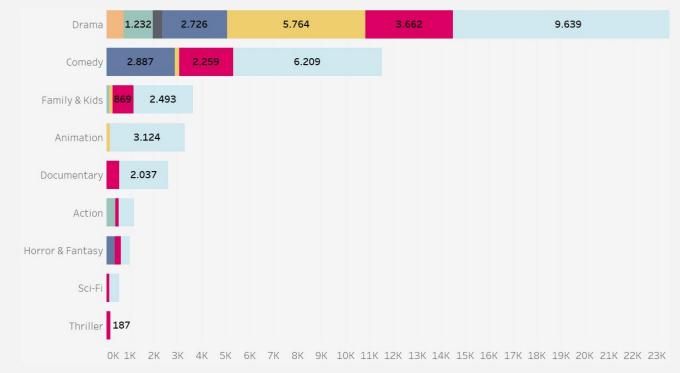
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



SHOWING 35/98 - See complete chart here

streams (.000)

PRODUCTION COUNTRIES: Usa & Canada Europe Germany Asia UK Latam Other

LOCAL **PRODUCTION** GERMAN CONQUERS THE TOP100 LIST WITH 14 MOVIES AMASSING 57%

"All Quiet on the Western Front" is becoming particularly successful, with over six months at the top of the charts since its release on October 14. The Oscar-winning movie's high performance is powerfully pertinent to Netflix's prestigious strategy to catch cinephile audiences. The film clocked 150 Million hours viewed since its release in October and made 2.4M streams in March only in Germany. A rage that titan filmmakers like Scorsese, Sorrentino or even Guillermo del Toro' latest "Pinocchio" didn't enjoy. While this film is a locomotive, other 13 German titles hit good marks.

A 10M-STREAMS GAP SEPARATES **DRAMA AND COMEDY**

Only the Top 10 goes over the 1M streams bar. Drama sits at the top of the heap with 21M streams, with English-speaking movies leading the list. Beyond the American and European content, we find Turkish Netflix's Original "10 Days of a Good Man", which is classified in the Top 16. Due to the demographic and social attachment, Turkish content is becoming regular in the German charts. Amazon gains some spots at the Top 20 thanks to tentpole "Dune" and "Shazam", a funny take of the DC Superheroes IP. Chilean "Sayen" (#43) on Prime Video secures a place for LATAM.

GERMANY 100 MOVIES | EUROPEAN FOCUS

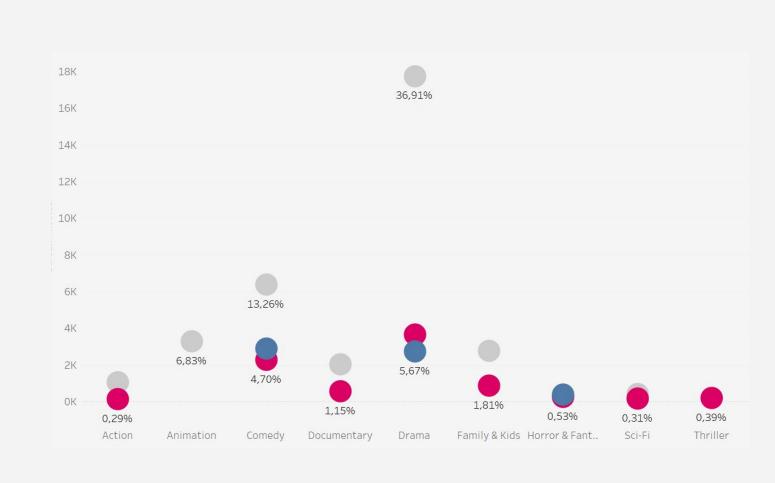
LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

	MOVIES	PLATFOR	M	POSITION	GENRE
1	All Quiet on the We	stern F Netflix	DE	2	Drama
2	Are You	Netflix	ES	4	Comedy
3	Noise	Netflix	BE	6	Drama
4	Faraway	Netflix	DE	7	Comedy
5	If It Don't Fit, Use	Bigge Netflix	DE	12	Comedy
6	Tonight You're Sle	eping w Netflix	PO	19	Drama
7	Era ora	Netflix	IT	21	Comedy
8	Merkel	Netflix	DE	22	Documentary
9	Monsieur Claude u	nd sein Amazon	FR	4	Comedy
10	Gut Gegen Nordwi	nd Netflix	DE	26	Drama
11	I In His Shadow	Netflix	FR	27	Drama
12	2 Miami Vice	Netflix	DE	28	Drama
13	3 Sams im Glück	Netflix	DE	31	Family & Kids
14	School of Magical A	Animals Amazon	DE	8	Family & Kids

CONTRIBUTION OF LOCAL & EUROPEAN SHOWS TO TOTAL STREAMS

NETFLIX - AMAZON



NUMBER OF TITLES BY GENRES



11,3%

CONTRIBUTION TO

DRAMA STREAMS

73,5%

PRODUCTION COUNTRIES: Europe Germany Others

EUROPEAN CONTENT ROSE ITS PRESENCE, PARTICULARLY FROM NEIGHBOURING MARKETS

The German productions share rose 7% compared to the previous month, as Spain, France and Italy films also increased their viewing quota. 14 local and 10 European films made it to the list: leading Spanish rom-com "Are you", Belgian "Noise" and Polish "Tonight You're Sleeping With Me". German productions are present in several genre baskets but only Documentaries outperformed with a 6% total share.

Three German family-friendly films made it to the Top100, a segment notably dominated by European content and a clearly growing trend of local content for the past months.

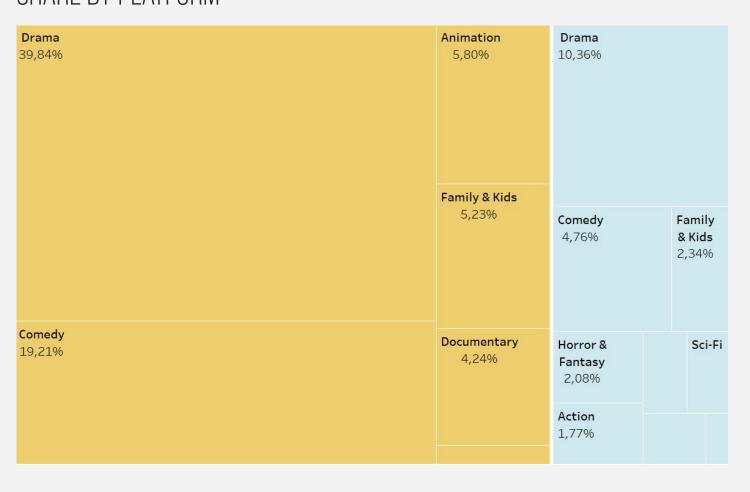
EUROPEAN FILMS DROP 8 POINTS OF SHARE

European productions topped Horror & Fantasy performing above local movies tagged with Drama and Comedy. European titles sit, on average, among Top 18 on Netflix and in the Top 25 on Amazon. Polish content was in demand from April to December, with a peak of 30% share and clear ups and downs matching content availability. But since 2023 it hasn't gotten beyond the 5% share bar.

GERMANY 100 MOVIES | SVOD PLATFORMS

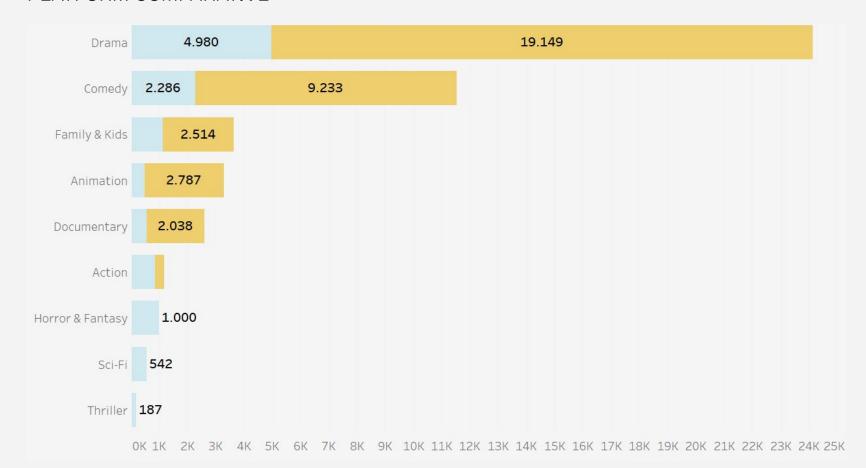
MOST WATCHED GENRES

SHARE BY PLATFORM

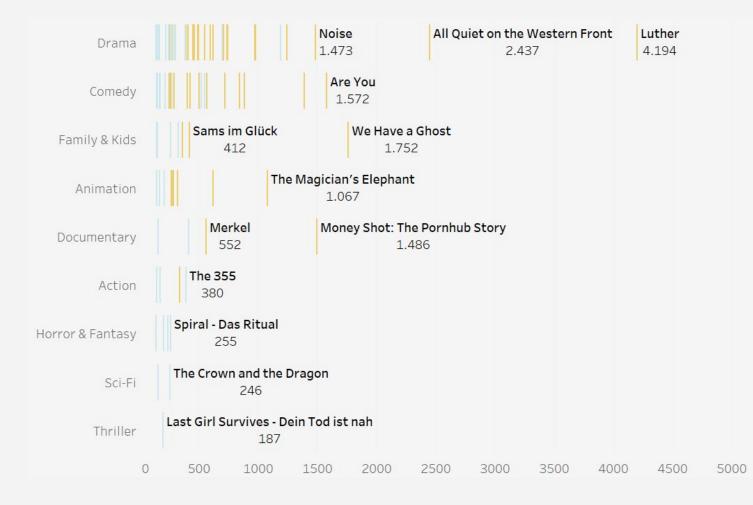


TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



TOP MOVIES STREAMS BY GENRES



Amazon Netflix

PRIME VIDEO ACHIEVES ITS HIGHEST **RATE OF 25% IN GERMANY**

Like in Spain, Netflix hasn't recovered from the drop and stayed flat at around 75% share. "Dune", "Nobody", "The 355", and the overall increasing performance of Action, Horror & Fantasy, Sci-Fi and Thriller, have placed the streamer in a strategic position. Still very far away from Netflix's 36M streams, but Prime is clearly in the game with 12M streams.

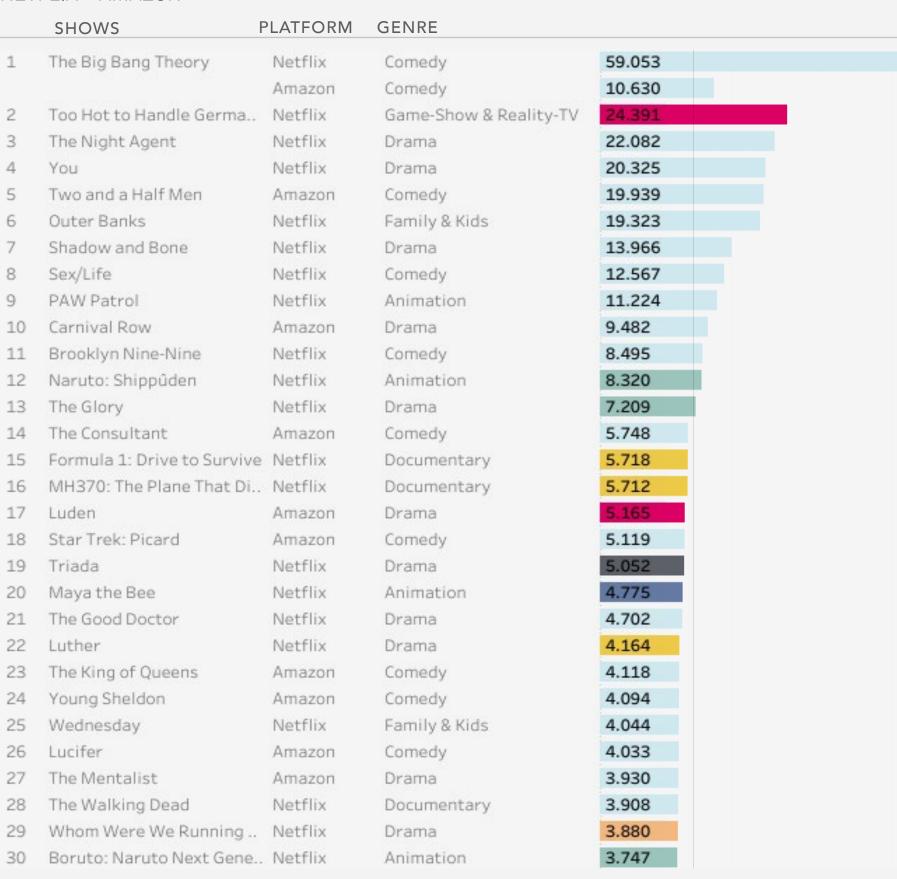
DRAMA RANKED FIRST IN BOTH SERVICES WITH A 35% QUOTA ON NETFLIX AND A 9% ON AMAZON

Germany joined the global trend of Netflix's latest releases watching popular content such as topper "Lucifer", which overly performs with 4.2M streams against the second-best "Noise" reaching 1.4M. The market is a good example of how global hits can share space at the top grid with local productions such as "Merkel". This film provides a comprehensive look at the former German chancellor following her indirect path to becoming the most powerful woman in the world. Netflix features an outstanding and unprecedented collection of German productions, including popular titles like "Faraway" and "If It Doesn't Fit, Use a Bigger Hammer," which have helped the streaming service capture a 19% market share in Germany.

GERMANY 100 SHOWS | OVERVIEW

TOTAL STREAMS BY SHOW

NETFLIX - AMAZON



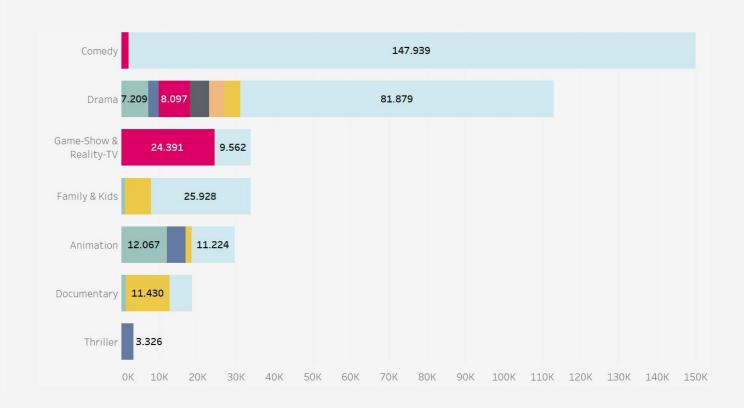
CATALOG SHARE BY COUNTRY

NETFLIX - AMAZON



GENRES TOTAL STREAMS BY COUNTRIES

NETFLIX - AMAZON



streams (.000)

AMERICAN CONTENT IS THE SOFT **STOP OF GERMAN AUDIENCES**

The Drama series managed to secure a 35% share, just behind Comedies with a 38% viewing quota, primarily due to "The Big Bang Theory." It is worth noting that Netflix Original Dramas such as "The Night Agent," "You," and "Shadow and Bone" have made it to the Top 7 and over the 14M streams bar.

When comparing the series and movie charts, it's evident that Series need to pair diversity in terms of country of origin. German movies performed only behind American ones with a 14% share, while series only scored 9%, with "Luden" in #17 adding some streams to the local scoreboard. However, Drama series do show a slight upsurge in local, Asian, and LATAM content.

REALITY TVS MADE THE THIRD MOST WATCHED GENRE WITH 34M **STREAMS**

The genre doubled its size compared to last month with up to 8%. Dating TV-realities made it to the Top 100 chart, with the German version of "Too Hot to Handle" leading the list with 24M streams. A clear trend on the rise in Italy and France as well. These realities started performing shily two years ago and are now true top locomotives for the streamers.

SHOWING 30/55 - See complete chart here

PRODUCTION COUNTRIES: Usa & Canada Europe Germany Asia UK Latam Other

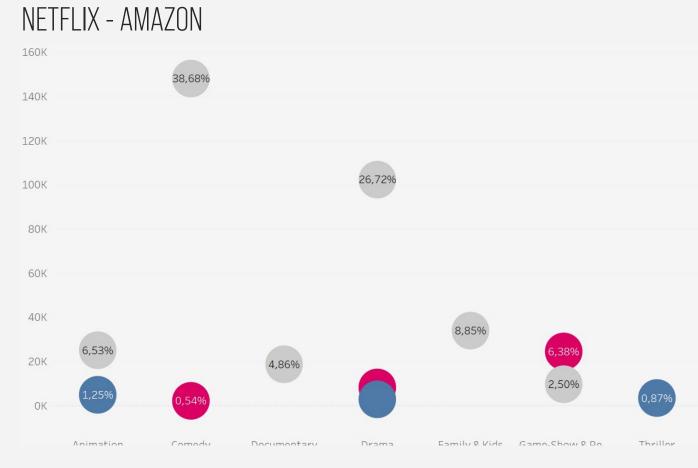
GERMANY 100 SHOWS | EUROPEAN FOCUS

LOCAL AND EUROPEAN SHOWS IN THE TOP 100

NETFLIX - AMAZON

	SHOWS		PLATFORM		POSITION	GENRE	
1	Too Hot to Handle Germa	1	Netflix	DE	1	Game-Show & Reality-TV	24.391
2	Luden	1	Amazon	DE	3	Drama	5.165
3	Maya the Bee	1	Netflix	FR	24	Animation	4.775
4	Hasta el cielo	1	Netflix	ES	37	Thriller	3.326
5	Lauchhammer - Tod in der	1	Netflix	DE	40	Drama	2.932
6	Lidia Poët	1	Netflix	IT	49	Drama	2.729
7	HILLarious	1	Amazon	DE	43	Comedy	1.065
8	Die Discounter	2	Amazon	DE	47	Comedy	984

CONTRIBUTION OF LOCAL & EUROPEAN **SHOWS TO TOTAL STREAMS**

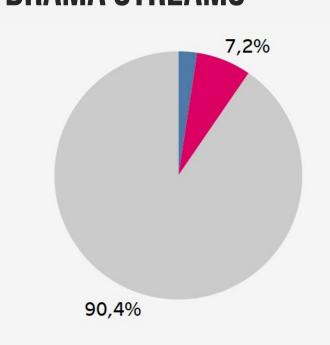


NUMBER OF TITLES BY GENRES

NETELIV AMAZONI

NETFLIA - AWIAZUN GENRE	EU	DE
Animation	1	
Comedy		2
Drama	1	2
Game-Show &		1
Thriller	1	

CONTRIBUTION TO DRAMA STREAMS



PRODUCTION COUNTRIES: Europe Germany Others





YOUNG ADULT EUROPEAN SERIES **SURVIVE THE TOP 100 CUT**

Spanish Thriller "Hasta el Cielo" and "Lidia Poët" sit at the bottom of Netflix's Top 50 chart in Germany but manage to perform over German comedies on Amazon. After leading Netflix's top series for several weeks, 'Hasta el Cielo: La serie' has been confirmed as one of the most potent Spanish series in 2023. The series is inspired by a shocking actual robbery in Spain, and continues the story after the end of the movie with the same name, starting point of the IP, starring Miguel Herrán and Carolina Yuste.

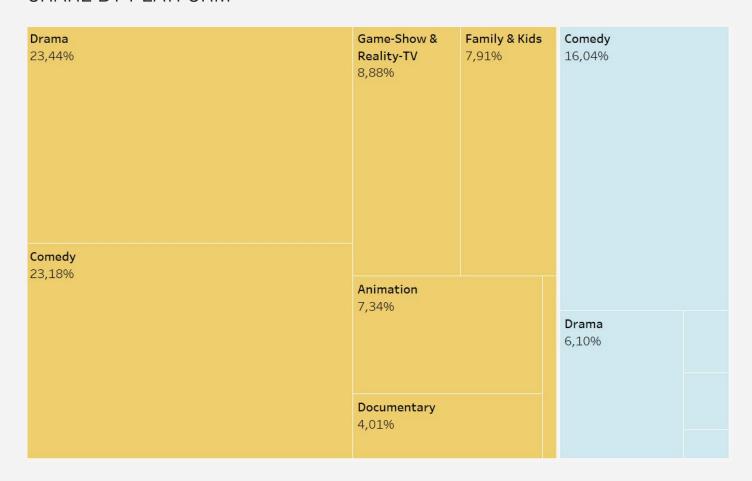
Also based on a real story, "Luden" is a German mini-series that premiered on Amazon Prime Video and made the platform's podium in March. The production is based on true events and tells the story of a renowned pimp who lived during the 80's. Still, the excellent performance of the mini-series doesn't reach Netflix figures.

Unlike other territories, the fact that American productions hold more than 80% of the market share is preventing European productions from entering the Top100.

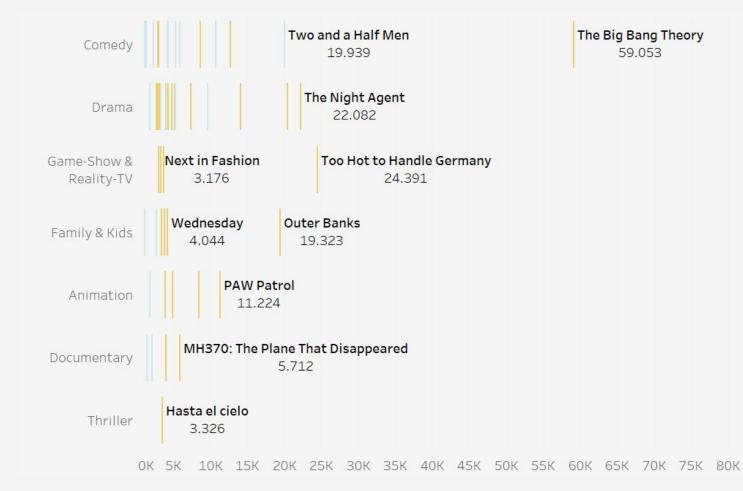
GERMANY 100 SHOWS | SVOD PLATFORMS

MOST WATCHED GENRES

SHARE BY PLATFORM

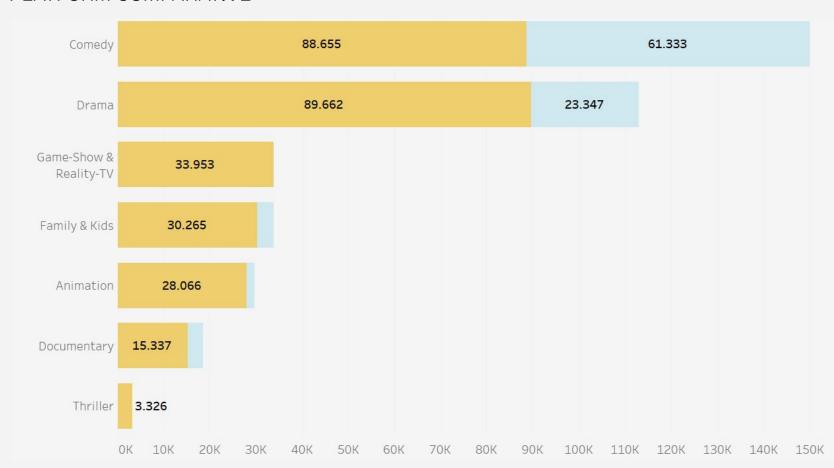


TOP SHOWS STREAMS BY GENRES



TOTAL STREAMS BY GENRES

PLATFORM COMPARATIVE



AMAZON PRIME VIDEO'S COMEDIES SET A NEW SHARE RECORD OF 16%.

"Two And a Half Men" (with 20 million streams) has outperformed "Sex/Life," an Original content on Netflix and is now a top Comedy figure for Prime. The streaming service increased by 5 points its share in the market. As licensing agreements reach new expiry dates, the SVOD companies have to take good care of their Original content and keep investing in it. However, as we point out in this month's Hot Title in Spain, both Amazon and Netflix are finding cost-effectiveness strategies by prioritising licensing titles and finding a new balance.

Drama on Netflix sits at the first stop of the streamer with 23% total sharing quota. Prime Video' "Carnival Row" performed behind Netflix originals with 9.4M streams. Only three Amazon titles made it to the Top list in a genre where the N-giant dominates.

HOT TITLE BRANDING

CELIA FUMANAL INNOVATION DIRECTOR

THEATRES RELEASE AS THE ONE AND ONLY MARKETING STRATEGY. "ALL QUIET FROM THE WESTERN FRONT" PROVES DIFFERENTLY.

Edward Berger's new take on the classic 1929 novel entered Netflix's Most Popular Non-English Films list shortly after its second week of release in October and conducted the Top 10 in more than 90 countries. The movie's fate was undoubtedly on the bright side of the Netflix Original's prestigious strategy. The streaming giant has been chasing the opportunity to hold independent films in A-festivals and primary awards races. Before becoming Oscars-winning Best International Feature Film, the movie had made significant noise in the critique circuit with more than seven awards in its pockets. This time it worked.

In a different fashion than its contenders, the film did not begin its awareness journey with a wide theatrical release, as Netflix had intended for their previous highly anticipated films. "All quiet at the Western Front" has been doing exceptionally well and has sustainably been placed on the Top 20 index for the past six months. As reported by Netflix in March, It has been viewed for 150M hours globally since its release on the platform, and our records show that it has collected 34.4M streams in the five markets. This success has set a new narrative on Netflix showcase, and it is applauded by its cinema-goer community.

"All Quiet On the Western Front" has broken the indifference spell that Netflix's primary audience showed to movie award contenders. Our reports show that films that made it to the Oscar shortlist did not translate their buzz into a significant number of streams. We don't have to rewind too far to imagine Netflix's disappointment when they were pipped to the post by Apple as the first streamer to win the Best Picture Oscar in 2022. Netflix was the first to go seriously after the Oscar statue with "Roma" and "The Irishman". After years of knocking at the door, it felt natural when "CODA" found the right strategy and won the gold.

There are countless theories about Netflix joining the most prestigious circuits of the film industry. It's unlikely that this purpose can only be seen as a method to gain new subscribers, as the lowering viewership numbers don't support that idea.

Remember that self-esteem is a powerful business driver. Netflix is not just a distributor but also considers itself a creator. The company strives to produce successful independent films and wants to show the filmmaking community that it is a reliable partner. Netflix is committed to delivering success and creating great hits.

According to Wendy Mitchell's Equinox I editorial, some insiders estimated that Netflix spent around \$100 million during the 2020 awards season. During a conversation with IndieWire, Marian Lee, Netflix's chief marketing officer, stated that the company's priority is not to showcase their films in theatres for a limited time or win awards, but to generate enthusiasm and interest for their movies, allowing people to enjoy them on Netflix in the end. Awards build enthusiasm, whether they're achieved, or not.

Zooming out to our semestral report EQUINOX II, "Los Renglones Torcidos de Dios" and "Athena" are examples of Netflix European prestige scoops to enter the entertainment customer's ecosystems. Oriol Paulo's feature has gained wider popularity internationally, with a particular emphasis on audiences in Spain and France. With "Athena", launched in Cannes Un Certain Regard, France set a record quota of 42% (3.3M). The buzz was lower in the other European markets, where the film was in and around the top 20, achieving relatively moderate numbers. Check these and other insights in our report Think Data Equinox II which will be also published this month.

GLOBAL TAKES

- 1 / SpainKeeps on Losing Streams-Impacting Prominently North America. Fortunately, this decline is not affecting European or local content but rather content from the USA & Canada. Overall, North American content is losing its influence in all movie markets except for the UK. The markets where Netflix initially implemented accountsharing measures were Canada, New Zealand, Portugal, and Spain. Since then, streams in Spain have seen a significant decline, now reporting only half the number of streams compared to a year ago. It is likely that Netflix is implementing these measures with the hope of stabilising the situation, as they would not have taken this step if they did not believe it would bring greater benefits in the medium to long term.
- 2 / Non-Original Spanish Dramas are the Main Characters this Month. A significant portion of this month's most popular titles are acquisitions from Mediaset or National Television. Is Netflix altering its content strategy? Some argue that exclusivity is no longer sustainable in the ongoing streaming war, where platforms, particularly Netflix, have been heavily investing in original content. We understand the reasoning behind it exclusivity enhances brand value, which is crucial in this highly competitive landscape. However, in a budget cut context, is it time to reconsider exclusivity and embrace content sharing? Explore Italy's Hot Titles Article to delve deeper into this matter.
- 3 / March is the Italian Renaissance: Local Productions Resile and Break Records. Local shares are keeping up with the outstanding numbers Italian movies have achieved in the last four months since December. This month, they have gathered almost 18% share, thanks mainly to "Era Ora". Show-wise, March 2023 sets a new record for the highest share of local shows, accounting for 31% of the total streams. This represents almost one-third of the streams and is only 20% less than the share of the USA & Canada, which is truly remarkable.

- 4 / Frances Ha (Ha) this month with local and European comedies. French comedies collected 67% of the local production share surpassing the 10M bar; a similar peak was registered in October with 8.4M streams. Comedy follows the content leader closely, with 20M streams and 31 movies on the Top 100 chart. Counting down, 60% of comedies in the Top 100 have a European origin: 17 French films and 4 European ones. Spanish Rom-com original "Are you" and other Romcoms and Dramedies from Germany and Italy are listed in the charts around 1M streams.
- **5 / Amazon Prime Video sets new viewing share records in Italy and France.** In the show market, Prime has had amazing success in two markets. In France, the e-commerce platform sets a new 23% viewing share record with "LOL, qui Rit, Sort" beating the scores with almost 10% total share, propelling the Reality-TV genre to the first spot of Prime Video for March. In Italy, is it also the LOL IP that propels the new record. This month, the company controls more than one-third of the total streams, achieving one of its best figures in Italy and across the five analysed countries.
- 6/ The top ten rankings in the UK show a close competition between Netflix and Amazon, with equal representation from both platforms. The dominating genre in these rankings is Documentary. Taking the coveted number one spot is Netflix's "MH370: The Plane That Disappeared," attracting a viewership of 12.5 million. Meanwhile, the second position is held by Amazon's original series "Jeremy Clarkson: I Bought a Farm". All of this content is based on local familiar formats, some popularised decades ago by local linear TV. This trend shows that Prime Video is putting its skates on generating leading concepts that compete with the N-Giant in the UK and abroad.

- 7 / "All Quiet on the Western Front" is silently becoming one of the longest shelf-life of European titles we've ever witnessed. The German Oscar-winning movie is becoming particularly successful, with over six months at the top of the charts since its release on October 14. The award-driven movie's high performance is powerfully pertinent to Netflix's prestigious strategy to catch cinephile audiences. The film clocked 150 Million hours viewed in the first daytimes of March and it has collected more than 34M views.
- 8 / Germany, France and Spain raise their viewing data in detriment of US productions. 14 local and 10 European films made it to the list in Germany making this country amass 7 additional local share points. Three German family-friendly films made it to the Top100, a segment notably dominated by European content and a clearly growing trend of local content for the past months. These positive trends add Germany to the healthiest local markets. A year ago, it was one of the most Americanised ones.
- **9 / Drama is the Undebatable Leader in France, specially when based on books.** Drama is the most diverse genre regarding the origin of production countries; Asia gathers almost 20M streams and Europe 15M. But no doubt, American content fuels the genre with 130M streams and fastens its leading position with a 64% catalogue share. Drama on Netflix summed up 32% total viewing quota, having a couple of Originals at the top of the list, many of them being based on novels.

THIRKDATA BRIDGING THE DATA GAP MARCH 2023

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